CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Translated into English from the Original Turkish Report)

# CONSOLIDATED BALANCE SHEET AS OF 31 MARCH 2013

		Unaudited	Audited
	Footnote	31 March	31 December
	References	2013	2012
ASSETS		_	
Current Assets		360.475.630	352.470.658
Cash and cash equivalents	6	15.993.948	16.578.628
Trade receivables	10	201.006.922	192.060.730
Due from related parties		3.413.059	3.005.179
Other trade receivables		197.593.863	189.055.551
Other receivables	11	849.056	709.143
Inventories	13	119.285.409	116.770.976
Other current assets	26	23.340.295	26.351.181
Non-Current Assets		373.705.523	370.785.620
Property, plant and equipment	18	259.099.926	262.221.601
Intangible assets	19	90.191.073	83.152.706
Goodwill	20	1.782.731	1.782.731
Deferred tax assets	35	19.358.755	21.033.544
Other non-current assets	26	3.273.038	2.595.038
TOTAL ASSETS	_ =	734.181.153	723.256.278

# CONSOLIDATED BALANCE SHEET AS OF 31 MARCH 2013

	Footnote References	Unaudited 31 March 2013	Audited 31 December 2012
LIABILITIES			
Current Liabilities		279.911.137	271.891.553
Financial liabilities	8	220.064.358	214.934.415
Trade payables	10	23.435.632	24.062.094
Due to related parties		1.002.720	1.753.370
Other trade payables		22.432.912	22.308.724
Other payables	11	5.710.600	4.223.893
Due to related parties		45.494	45.494
Other trade payables		5.665.106	4.178.399
Current tax payable	35	207.268	276.357
Provisions	22	9.517.121	9.475.766
Provisions for benefits provided			
to employees	24	3.890.829	3.519.596
Other current liabilities	26	17.085.329	15.399.432
Non-Current Liabilities		65.134.732	72.735.002
Financial liabilities	8	46.355.323	53.881.346
Provision for employment termination			
benefits	24	5.190.676	5.090.015
Provisions	22	-	343.136
Other non current liabilities	26	13.588.733	13.420.505
EQUITY		389.135.284	378.629.723
Equity attributable to equity			
holders of the parent		389.055.692	378.551.799
Paid-in capital	27	200.000.000	200.000.000
Inflation adjustment to share capital	27	140.080.696	140.080.696
Capital investment adjustment (-)	27	(28.847)	(28.847)
Premium in excess of par	27	2.870.803	2.870.803
Restricted reserves appropriated from profit	27	150.864.955	150.864.955
Currency translation reserve		145.246	92.706
Accumulated deficit	27	(115.328.514)	(149.569.357)
Net profit for the period		10.451.353	34.240.843
Non-controlling interests	_	79.592	77.924
TOTAL LIABILITIES AND EQUITY	=	734.181.153	723.256.278

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE PERIOD ENDED 31 MARCH 2013

		Unaudited	Unaudited
	Footnote	1 January – 31 March	1 January –
	References	2013	31 March 2012
	References	2013	2012
Revenue	28	114.211.154	99.663.622
Cost of revenue (-)	28	(68.835.191)	(62.196.477)
GROSS PROFIT		45.375.963	37.467.145
Marketing, sales and distribution expenses (-)	29	(19.995.796)	(17.958.827)
General administration expenses (-)	29	(7.232.582)	(6.879.945)
Research and development expenses (-)	29	(345.365)	(1.809.884)
Other operating income	31	1.247.586	1.561.554
Other operating expenses (-)	31	(134.051)	(3.397)
OPERATING PROFIT		18.915.755	12.376.646
Finance income	32	11.952.805	11.445.968
Finance expense (-)	33	(18.552.233)	(15.484.877)
PROFIT BEFORE TAXATION		12.316.327	8.337.737
Tax expense	35	(1.863.306)	(1.041.678)
Current tax expense		(188.517)	(370.230)
Deferred tax expense		(1.674.789)	(671.448)
NET PROFIT FOR THE PERIOD	- -	10.453.021	7.296.059
Distribution of profit for the period			
Non-controlling interest		1.668	2.823
Equity holders of the parent		10.451.353	7.293.236
Profit per share	36	0,0005	0,0004

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31 MARCH 2013

	Unaudited 1 January – 31 March 2013	Unaudited 1 January – 31 March 2012
Net profit for the period	10.453.021	7.296.059
Other Comprehensive Income / (Loss):		
Change in foreign currency translation reserve	52.540	(51.673)
OTHER COMPREHENSIVE INCOME / (LOSS) (AFTER TAX)	52.540	(51.673)
TOTAL COMPREHENSIVE INCOME	10.505.561	7.244.386
Total comprehensive income attributable to:		
Non - controlling interest	1.668	2.823
Equity holders of the parent	10.503.893	7.241.563

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 MARCH 2013

						Restricted				Total equity		
			Inflation	Capital		reserves	Currency		Net profit /	attributable to	Non -	Total
			adjustment to	investment	Premium in	appropriated	translation	(Accumulated	(loss) for the	equity holders of	controlling	shareholder's
	Notes	Paid in capital	share capital	adjustment (-)	excess of par	from profit	reserve	deficit)	period	the parent	interest	equity
Balance as of 1 January 2012	27	200.000.000	140.080.696	(28.847)	2.870.803	150.864.955	147.149	(133.930.704)	(15.638.653)	344.365.399	76.247	344.441.646
•	21	200.000.000	140.080.090	(20.047)	2.870.803	150.804.955	147.149	` ′	`	344.303.399	70.247	344.441.040
Transfer to retained earnings		-	-	-	-	-	-	(15.638.653)	15.638.653	-	-	-
Total comprehensive income		-	-	-	-	-	(51.673)	-	7.293.236	7.241.563	2.823	7.244.386
Currency translation reserve		-	-	-	-	-	(51.673)	-	-	(51.673)	-	(51.673)
Profit for the period		_	-	-	-	-	-	-	7.293.236	7.293.236	2.823	7.296.059
Balance as of 31 March 2012	27	200.000.000	140.080.696	(28.847)	2.870.803	150.864.955	95.476	(149.569.357)	7.293.236	351.606.962	79.070	351.686.032
Balance as of 1 January 2013	27	200.000.000	140.080.696	(28.847)	2.870.803	150.864.955	92.706	(149.569.357)	34.240.843	<i>378.551.799</i>	77.924	378.629.723
Transfer to retained earnings		-	-	-	-	-	-	34.240.843	(34.240.843)	-	-	-
Total comprehensive income		-	-	-	-	-	52.540	-	10.451.353	10.503.893	1.668	10.505.561
Currency translation reserve		-	-	-	-	-	52.540	-	-	52.540	-	52.540
Profit for the period		-	-	-	-	-	-	-	10.451.353	10.451.353	1.668	10.453.021
Balance as of 31 March 2013	27	200.000.000	140.080.696	(28.847)	2.870.803	150.864.955	145.246	(115.328.514)	10.451.353	389.055.692	79.592	389.135.284

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2013

		Unaudited	Unaudited
	T44-	1 January – 31 March	1 January – 31 March
	Footnote References	2013	2012
	Keterences	2013	2012
CASH FLOW FROM OPERATING ACTIVITIES			
Net profit for the period		10.453.021	7.296.059
Adjustments to reconcile profit to net cash provided / (used in) by operating activities:			
Depreciation of property, plant and equipment	18	3.681.913	2.930.652
Amortization of intangible assets	19	1.038.668	1.194.192
Impairment losses on intangible assets	19	-	367.329
Provision for employment termination benefits	24	627.743	551.741
Provisions reversal for the period	22	824.335	316.623
Release for doubtful receivables	10	-	(1.190)
Allowance / (release) for diminution			
in value of inventories	13	843.532	(1.287.149)
Gain on sale of property, plant			
and equipment (net)	31	-	(13.409)
Income accruals		(317.639)	(229.653)
Interest expenses	33	4.987.213	5.741.938
Loss / (gain) on foreign currency borrowings	33	854.646	(6.171.808)
Interest income	32	(440.889)	(595.814)
Tax expense	35	1.863.306	1.041.678
Changes in working capital:			
(Increase) / decrease in trade receivables		(8.538.312)	5.350.100
(Increase) / decrease in inventories		(534.349)	6.633.674
(Increase) / decrease due from related parties		(407.880)	1.126.966
Decrease / (increase) in other receivables and assets		3.908.970	(1.951.021)
Increase / (decrease) in trade payables		124.188	(7.202.963)
(Decrease) / increase in due to related parties		(750.650)	976.793
Increase in other liabilities		3.615.427	4.412.389
Cash provided by operations		21.833.243	20.487.127
Taxes paid	26 - 35	(881.326)	(544.971)
Interest paid		(2.944.891)	(3.126.076)
Payment for legal provisions	22	(1.126.116)	(3.064.314)
Seniority incentive, management premium and			
retirement provision paid	22 - 24	(527.082)	(438.759)
Net cash provided by operating activities		16.353.828	13.313.007

# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2013 $\,$

	Footnote References	Unaudited 1 January – 31 March 2013	Unaudited 1 January – 31 March 2012
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received	32	440.889	595.814
Purchase of property, plant and equipment	18	(3.959.686)	(6.264.015)
Proceeds on sale of tangible and intangible assets		- -	13.757
Purchase of intangible assets	19	(7.501.203)	(6.347.336)
Change in other long term assets	26	(678.000)	790.863
Net cash used in investing activities		(11.698.000)	(11.210.917)
CASH FLOWS FROM FINANCING ACTIVITIES Repayment of borrowings Proceeds from borrowings Foreign currency translation reserve		(129.485.835) 124.192.787 52.540	(97.630.089) 94.462.439 (51.673)
Net cash used in financing activities		(5.240.508)	(3.219.323)
NET CHANGE IN CASH AND CASH EQUIVALENTS		(584.680)	(1.117.233)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR		16.578.628	17.635.947
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		15.993.948	16.518.714

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 1. ORGANIZATION AND OPERATIONS OF THE GROUP

Deva Holding A.Ş. ("the Company") and one of its subsidiaries (together "the Group") Vetaş Veteriner ve Tarım İlaçları A.Ş. are operating in İstanbul, Turkey. The Company was incorporated on 22 September 1958. The Company's principal activity is manufacturing and marketing of human pharmaceuticals. The registered office address and its principal place of business are as follows:

Deva Holding A.Ş. Halkalı Merkez Mahallesi Basın Ekspres Caddesi No: 1 K.Çekmece / İstanbul.

The average number of employees working in the Group for the period ended 31 March 2013 is 1.733 (31 December 2012: 1.655).

Eastpharma S.A.R.L. is the main shareholder of the Company. Eastpharma S.A.R.L. was founded in Luxembourg in 2006 and is fully owned by Eastpharma Ltd., which was incorporated in Bermuda in 2006. Eastpharma S.A.R.L. acquired 52,6% of the Company's shares on 27 November 2006. Subsequent to that date EP SARL increased its shareholdings and as of 31 March 2013, it owns 82,2% of the shares of Deva (31 December 2012: 82,2%). In 2011 the Company's issued share capital is raised from TRY 180.070.656 to TRY 200.000.000. TRY 16.384.384 of the total amount raised was paid in cash by Eastpharma S.A.R.L. and the remaining amount, TRY 3.544.960, was paid by other shareholders .The ultimate shareholders of Eastpharma S.A.R.L. are the funds controlled by Global Equities Management S.A.

The shares of the Company have been traded on Istanbul Stock Exchange since 24 March 1986.

As of 31 March 2013, the Company's share capital consists of 20.000.000.000 shares with an amount of TRY 0,01 for each. (31 December 2012: 20.000.000.000). The Company's nominal capital structure is as follows (Note 27):

		31 March		31 December
Name	(%)	2013	(%)	2012
Eastpharma S.A.R.L.	82,2	164.424.760	82,2	164.424.760
Other	17,8	35.575.240	17,8	35.575.240
Nominal capital	100,0	200.000.000	100,0	200.000.000
Inflation adjustment to share capital		140.080.696		140.080.696
Capital investment adjustment (-)		(28.847)		(28.847)
Adjusted share capital		340.051.849		340.051.849

#### **Subsidiaries**

As of 31 March 2013, the details of the subsidiaries in terms of ownership and principal business activities are as follows:

Effective Ownership					
	31 March 2013	31 December			
<u>Company</u>	(%)	2012	Line of activity		
Vetaş	99,6	99,6	Production and sale of veterinary drugs and agrochemicals		
Deva Holdings NZ (*)	100,0	100,0	Distribution and sale of human and veterinary pharmaceuticals in New		
			Zealand and Australia		
Deva Singapore (**)	100,0	100,0	Distribution and sale of human and		
			veterinary pharmaceuticals in Singapore		
Deva Holdings PTY (**)	100,0	100,0	Distribution and sale of human and		
			veterinary pharmaceuticals in Australia		
EastPharma Canada (**)	100,0	100,0	Distribution and sale of human and		
			veterinary pharmaceuticals in Canada		

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 1. ORGANIZATION AND OPERATIONS OF THE GROUP (cont'd)

#### Subsidiaries (cont'd)

- (\*) The Company is incorporated on 19 December 2007; has limited effect on the consolidated financial statements.
- (\*\*) The companies are non-operating and do not have material effect on the consolidated financial statements. Therefore, they are not included in the consolidation. Excluding Vetaş, the Group's subsidiaries operate outside Turkey.

Full names of the Group subsidiaries are as follows:

Vetaş Veteriner ve Tarım İlaçları A.Ş. Deva Holding NZ Ltd. Deva Holding Singapore PTE. Ltd. Deva Holding PTY Ltd. East Pharma Canada Ltd. Vetaş Deva NZ Deva Singapore Deva Holding PTY EastPharma Canada

The Company and its subsidiaries ("the Group") operate in the pharmaceutical industry and are one of the branded generic players in the market. The Group has a wide range product portfolio and a country-wide organized sales force. The Group has five production facilities in five different locations.

The Group has 122 pharmaceutical molecules in 236 pharmaceutical forms. Of these 13 molecules (in 21 presentation forms) are manufactured and marketed by using license rights.

As of 31 March 2012 the business segments are production and sale of human pharmaceuticals, veterinary products and other.

The human pharmaceuticals segment derives the majority of its revenues from the sale of branded generic and licensed products. Branded generic products are finished pharmaceutical products that Deva produces and sells under its trademark rather than the chemical name of the active pharmaceutical compound. Licensed products are finished pharmaceutical products that the Company produces and sells under licenses from other pharmaceutical companies that hold the rights to the pharmaceutical compound. The business encompasses a wide range of medicines combating diseases in the musculoskeletal, alimentary, metabolism and cardiovascular system and infections. Corporate expenses and assets are included in the human pharmaceuticals segment.

The human pharmaceuticals segment also contains API, which mainly derives its revenues from the manufacturing and sale of antibiotic active ingredients to local producers including the Company as well as to foreign pharmaceutical companies. In addition to its manufacturing activities, the Company conducts, at its microbiology laboratories, tests and research on the adaptation of raw materials, selection of micro-organisms, formulation of culture mediums, and executes various test and research fermentations on pilot fermentators.

Founded by the associated partners of the company in 1973, Vetaş operates in the animal health and agricultural pharmaceuticals sector. Vetaş has a wide product range fulfilling the needs of the veterinarians and animal breeders. The income of this segment is achieved by the sales of 44 registered products and 54 different forms.

The operations in the other segment include production and sale of cologne products.

Further segment information on the Group operations is presented in Note 5.

#### Approval of the financial statements

The accompanying financial statements have been approved by the Board of Directors and are authorized for issue on 16 May 2013.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

#### Accounting Standards

The Company and its Turkish subsidiary maintain their books of accounts and prepare their statutory financial statements in accordance with accounting principles in the Turkish Commercial Code and tax legislation. Subsidiaries operating in foreign country maintain their books of accounts in the currency of the country in which they operate and prepare their statutory financial statements in accordance with the legislation effective in these countries.

The Capital Markets Board ("CMB") Decree No XI-29 "Capital Markets Financial Reporting Standards" provides principals and standards regarding the preparation and presentation of financial statements. This Decree is effective for periods beginning after 1 January 2008 and following this decree, Decree No XI-25 "The Capital Markets Accounting Standards" was annulled. Based on this Decree, the companies are required to prepare their financial statements in accordance with International Financial Reporting Standards ("IFRS") as accepted by the European Union. However, IAS/ IFRS will be in effect for the period in which the differences derived from the standards accepted by the European Union and the standards issued by International Accounting Standards Board ("IASB") would be announced by Turkish Accounting Standards Board ("TASB"). In this scope, Turkish Accounting/ Financial Reporting Standards issued by TASB, which do not contradict to the standards adopted, will be applied.

As TASB has not announced the differences derived from the standards accepted by the European Union and the standards issued by IASB, the accompanying consolidated financial statements are prepared in accordance with IAS/IFRSs under the CMB's decree Serial XI, No: 29 and financial statements and footnotes are presented in accordance with the format required to be applied by the issuance of the CMB's statement at 17 April 2008 and 9 January 2009. Statutory Decree No: 660, which has been become effective and published in the Official Gazette on 2 November 2011, and the Additional Clause 1 of the Law No: 2499 were nullified and accordingly, Public Oversight, Accounting and Audit Standards Institution (the "Institution") was established. As per Additional Article 1 of the Statutory Decree, applicable laws and standards will apply until new standards and regulations be issued by the Institution and will become effective. In this respect, the respective matter has no effect over the 'Basis of The Preparation of Financial Statements" Note disclosed in the accompanying financial statements as of the reporting date.

## Presentation and Functional Currency

The individual financial statements of each Group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in Turkish Lira, which is the functional and presentation currency of the Group. Financial statements of subsidiary operating in foreign country translated into presentation currency with the exchange rate prevailing at balance sheet date for balance sheet items except equity. Historical rates are used for the conversion of equity items and average rate for income statement items.

## Preparation of Financial Statements in Hyperinflationary Periods

The CMB decision No: 11/367 issued at 17 March 2005 requires all companies operating in Turkey and preparing their financial statements in accordance with the CMB's Accounting Standards (including companies adopting IAS/ IFRS) to cease the inflation accounting application as of 1 January 2005. Based on this requirement, the application of IAS 29 "Financial Reporting in Hyperinflationary Economies" is ceased as of 1 January 2005.

### Consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is deemed to exist where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Income and expenses of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition and up to the effective date of disposal, as appropriate. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

#### Consolidation (cont'd)

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with those used by other members of the Group. All intra-group transactions, balances, income and expenses are eliminated on consolidation.

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. When assets of the subsidiary are carried at revalued amounts or fair values and the related cumulative gain or loss has been recognised in other comprehensive income and accumulated in equity, the amounts previously recognised in other comprehensive income and accumulated in equity are accounted for as if the Company had directly disposed of the relevant assets (i.e. reclassified to profit or loss or transferred directly to retained earnings as specified by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IAS 39 Financial Instruments: Recognition and Measurement or, when applicable, the cost on initial recognition of an investment in an associate or a jointly controlled entity

## Changes in the Accounting Policies

Changes made in the accounting policies are applied retrospectively and prior year financial statements are restated. There are no changes in the accounting policies of the Group during the period.

#### Comparative Information and Restatement of Prior Period Financial Statements

Consolidated financial statements of the Group have been prepared comparatively with the prior period in order to give information about financial position and performance. If the presentation or classification of the consolidated financial statements is changed, in order to maintain consistency, financial statements of the prior periods are also reclassified in line with the related changes.

#### Changes in the Accounting Estimates and Errors

If changes in the accounting estimates are related to only one period, they are applied in the current year; if they are related to the future period, they are applied both in current and future periods. The Group has no significant changes to the accounting estimates in the current year.

When a significant accounting error occurs, it is corrected retrospectively and the prior year financial statements are restated.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

## Adoption of New and Revised Standards and Interpretations

The following new and revised Standards and Interpretations have been adopted in the current year and have affected the amounts reported and disclosures in these financial statements. Details of other standards and interpretations adopted in these financial statements but that have had no material impact on the financial statements are set out in further sections.

#### (i) New and Revised IFRSs affecting presentation and disclosure only

None.

### (ii) New and Revised IFRSs affecting the reported financial performance and/or financial position

None.

#### (iii) New and Revised IFRSs applied with no material effect on the consolidated financial statements

Amendments to IAS 1 Presentation of Items of Other Comprehensive Income
Amendments to IAS 1 Clarification of the Requirements for Comparative Information

IFRS 10 Consolidated Financial Statements

IFRS 11 Joint Arrangements

IFRS 12 Disclosure of Interests in Other Entities

IFRS 13 Fair Value Measurement

Amendments to IFRS 7 Disclosures – Offsetting Financial Assets and Financial Liabilities
Amendments to IFRS 10, IFRS 11 Consolidated Financial Statements, Joint Arrangements and
and IFRS 12 Disclosures of Interests in Other Entities: Transition Guide

IAS 19 (as revised in 2011) Employee Benefits

IAS 27 (as revised in 2011) Separate Financial Statements

IAS 28 (as revised in 2011) Investments in Associates and Joint Ventures

Amendments to IFRSs Annual Improvements to IFRSs 2009-2011 Cycle except for the

amendment to IAS 1

#### Amendments to IAS 1 Presentation of Items of Other Comprehensive Income

The amendments introduce new terminology for the statement of comprehensive income and income statement. Under the amendments to IAS 1, the 'statement of comprehensive income' is renamed the 'statement of profit or loss and other comprehensive income' and the 'income statement' is renamed the 'statement of profit or loss'. The amendments to IAS 1 retain the option to present profit or loss and other comprehensive income in either a single statement or in two separate but consecutive statements. However, the amendments to IAS 1 require items of other comprehensive income to be grouped into two categories in the other comprehensive income section: (a) items that will not be reclassified subsequently to profit or loss and (b) items that may be reclassified subsequently to profit or loss when specific conditions are met. Income tax on items of other comprehensive income is required to be allocated on the same basis - the amendments do not change the option to present items of other comprehensive income either before tax or net of tax. The amendments can be applied retrospectively. Other than the above mentioned presentation changes, the application of the amendments to IAS 1 does not result in any impact on profit or loss, other comprehensive income and total comprehensive income.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Adoption of New and Revised Standards and Interpretations (cont'd)

(iii) New and Revised IFRSs applied with no material effect on the consolidated financial statements (cont'd)

Amendments to IAS 1 Presentation of Financial Statements (as part of the Annual Improvements to IFRSs 2009-2011 Cycle issued in May 2012)

The amendments to IAS 1 as part of the Annual Improvements to IFRSs 2009-2011 Cycle are effective for the annual periods beginning on or after 1 January 2013.

IAS 1 requires an entity that changes accounting policies retrospectively, or makes a retrospective restatement or reclassification to present a statement of financial position as at the beginning of the preceding period (third statement of financial position). The amendments to IAS 1 clarify that an entity is required to present a third statement of financial position only when the retrospective application, restatement or reclassification has a material effect on the information in the third statement of financial position and that related notes are not required to accompany the third statement of financial position.

New and revised Standards on consolidation, joint arrangements, associates and disclosures

In May 2011, a package of five Standards on consolidation, joint arrangements, associates and disclosures was issued, including IFRS 10, IFRS 11, IFRS 12, IAS 27 (as revised in 2011) and IAS 28 (as revised in 2011).

Key requirements of these five Standards are described below.

IFRS 10 replaces the parts of IAS 27 Consolidated and Separate Financial Statements that deal with consolidated financial statements. SIC-12 Consolidation - Special Purpose Entities will be withdrawn upon the effective date of IFRS 10. Under IFRS 10, there is only one basis for consolidation, that is control. In addition, IFRS 10 includes a new definition of control that contains three elements: (a) power over an investee, (b) exposure, or rights, to variable returns from its involvement with the investee, and (c) the ability to use its power over the investee to affect the amount of the investor's return. Extensive guidance has been added in IFRS 10 to deal with complex scenarios.

IFRS 11 replaces IAS 31 Interests in Joint Ventures. IFRS 11 deals with how a joint arrangement of which two or more parties have joint control should be classified. SIC-13 Jointly Controlled Entities - Non-monetary Contributions by Venturers will be withdrawn upon the effective date of IFRS 11. Under IFRS 11, joint arrangements are classified as joint operations or joint ventures, depending on the rights and obligations of the parties to the arrangements. In contrast, under IAS 31, there are three types of joint arrangements: jointly controlled entities, jointly controlled assets and jointly controlled operations. In addition, joint ventures under IFRS 11 are required to be accounted for using the equity method of accounting, whereas jointly controlled entities under IAS 31 can be accounted for using the equity method of accounting or proportional consolidation.

IFRS 12 is a disclosure standard and is applicable to entities that have interests in subsidiaries, joint arrangements, associates and/or unconsolidated structured entities. In general, the disclosure requirements in IFRS 12 are more extensive than those in the current standards.

In June 2012, the amendments to IFRS 10, IFRS 11 and IFRS 12 were issued to clarify certain transitional guidance on the application of these IFRSs for the first time.

The application of these five standards did not have significant impact on amounts reported in the consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Adoption of New and Revised Standards and Interpretations (cont'd)

(iii) New and Revised IFRSs applied with no material effect on the consolidated financial statements (cont'd)

IFRS 13 Fair Value Measurement

IFRS 13 establishes a single source of guidance for fair value measurements and disclosures about fair value measurements. The Standard defines fair value, establishes a framework for measuring fair value, and requires disclosures about fair value measurements. The scope of IFRS 13 is broad; it applies to both financial instrument items and non-financial instrument items for which other IFRSs require or permit fair value measurements and disclosures about fair value measurements, except in specified circumstances. In general, the disclosure requirements in IFRS 13 are more extensive than those required in the current standards. For example, quantitative and qualitative disclosures based on the three-level fair value hierarchy currently required for financial instruments only under IFRS 7 Financial Instruments: Disclosures will be extended by IFRS 13 to cover all assets and liabilities within its scope.

The application of the new Standard did not have significant impact on the consolidated financial statements.

Amendments to IFRS 7 Offsetting Financial Assets and Financial Liabilities and the related disclosures

The amendments to IFRS 7 require entities to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreement or similar arrangement.

## IAS 19 Employee Benefits

The amendments to IAS 19 change the accounting for defined benefit plans and termination benefits. The most significant change relates to the accounting for changes in defined benefit obligations and plan assets. The amendments require the recognition of changes in defined benefit obligations and in fair value of plan assets when they occur, and hence eliminate the 'corridor approach' permitted under the previous version of IAS 19 and accelerate the recognition of past service costs. The amendments require all actuarial gains and losses to be recognized immediately through other comprehensive income in order for the net pension asset or liability recognized in the consolidated statement of financial position to reflect the full value of the plan deficit or surplus. Furthermore, the interest cost and expected return on plan assets used in the previous version of IAS 19 are replaced with a 'net-interest' amount, which is calculated by applying the discount rate to the net defined benefit liability or asset. The amendments to IAS 19 require retrospective application.

Annual Improvements to IFRSs 2009 - 2011 Cycle issued in May 2012

- Amendments to IAS 16 Property, Plant and Equipment;
- Amendments to IAS 32 Financial Instruments: Presentation; and
- Amendments to IAS 34 Interim Financial Reporting.

#### Amendments to IAS 16

The amendments to IAS 16 clarify that spare parts, stand-by equipment and servicing equipment should be classified as property, plant and equipment when they meet the definition of property, plant and equipment in IAS 16 and as inventory otherwise. The amendments to IAS 16 did not have a significant effect on the Group's consolidated financial statements.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

#### Adoption of New and Revised Standards and Interpretations (cont'd)

(iii) New and Revised IFRSs applied with no material effect on the consolidated financial statements (cont'd)

Amendments to IAS 32

The amendments to IAS 32 clarify that income tax relating to distributions to holders of an equity instrument and to transaction costs of an equity transaction should be accounted for in accordance with IAS 12 Income Taxes. The amendments to IAS 32 did not have a significant effect on the Group's consolidated financial statements.

Amendments to IAS 34

The amendments to IAS 34 clarify that disclosure of the total assets and total liabilities for a particular reportable segment is only required if a measure of total assets or total liabilities (or both) is regularly provided to the chief operating decision maker and there has been a material change in those measures since the last annual financial statements. The amendments to IAS 34 did not have an effect on the Group's consolidated financial statements.

#### (iv) New and Revised IFRSs in issue but not yet effective

The Group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

IFRS 9 Financial Instruments<sup>2</sup>

Amendments to IFRS 9 and IFRS 7 Mandatory Effective Date of IFRS 9 and Transition Disclosures<sup>2</sup>

Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities<sup>1</sup>

## IFRS 9 Financial Instruments

IFRS 9, issued in November 2009, introduces new requirements for the classification and measurement of financial assets. IFRS 9 was amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition.

<sup>&</sup>lt;sup>1</sup> Effective for annual periods beginning on or after 1 January 2014.

<sup>&</sup>lt;sup>2</sup> Effective for annual periods beginning on or after 1 January 2015.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Adoption of New and Revised Standards and Interpretations (cont'd)

(iv) New and Revised IFRSs in issue but not yet effective (cont'd)

Key requirements of IFRS 9:

- All recognized financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement to be subsequently measured at amortized cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortized cost at the end of subsequent accounting periods. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognized in profit or loss.
- With regard to the measurement of financial liabilities designated as at fair value through profit or loss, IFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability, is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was presented in profit or loss.

The Group management anticipates that the application of IFRS 9 in the future may have significant impact on amounts reported in respect of the Group's financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed.

Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities

The amendments to IAS 32 clarify existing application issues relating to the offset of financial assets and financial liabilities requirements. Specifically, the amendments clarify the meaning of 'currently has a legally enforceable right of set-off' and 'simultaneous realization and settlement'.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies

#### a. Revenue Recognition

Revenue is generated from the sale of pharmaceutical goods to third party warehouse distributors. Revenue is measured at the fair value of the consideration received or receivable for goods provided in the normal course of business, net of related taxes, and incentives.

Standard prices for pharmaceutical products in Turkey are established by the Ministry of Health based on the Decree Related with the Pricing of Human Pharmaceutical Products. Gross product sales are subject to sales discounts, volume discounts and free of charge goods incentives.

Sales discounts are granted at the point of sale based on a fixed percentage and are recorded as a reduction of revenue in the period of the sale. Sale discount percentages vary depending on the product sold.

Volume discounts are granted in the period of sale based on a fixed percentage and the total sales made in the period. Volume discount percentages vary depending on the distributor. The estimate for volume discounts is based on actual invoiced sales within each period at a fixed discount rate and is recorded as a reduction of revenue in the period of the sale.

The Company also provides distributors with sales incentives in the form of free products (free of charge goods). Free of charge good incentive allows distributors to provide its customers with free products at no cost to the distributor as the Company will provide an equivalent amount of product to the distributor. At the end of each period, distributors provide the Company with a total amount of goods provided to customers for free. The estimate for sales credit is measured based on the actual number of products given for free during the period and is recorded as a reduction of revenue.

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- The Group has transferred to the buyer the significant risks and rewards of ownership of the goods which occurs upon delivery of the goods to the customer;
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Group;
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

## Cost of sales - free of charge goods

Free goods provided to distributors are estimated based on the actual number of free products given by the distributors to its customers during the period and the cost of the free goods are included as part of cost of sales.

#### Interest revenue

Interest revenue is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

#### b. Inventories

Inventories are stated at the lower of cost and net realizable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventories held by the method most appropriate to the particular class of inventory, with being valued on standard costing basis. At the end of the each reporting period, the standard costs are updated based on the actual costs. Net realizable value represents the estimated selling price less all estimated costs of completion and costs necessary to make a sale.

#### c. Property, Plant and Equipment

Property, plant and equipment are carried at cost less accumulated amortization and any permanent impairment loss. Properties in the course of construction for production, rental or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognized impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalized in accordance with the Group's accounting policy. Depreciation of these assets, on the same basis as other property assets, commences when assets are ready for their intended use.

The carrying amount of an item of property, plant and equipment is derecognised on disposal or when no future economic benefits are expected from its use or disposal.

The gain or loss arising from the derecognition of an item of property, plant and equipment is included in net income / (loss), but not classified as revenue, when the item is derecognised (unless IAS 17 requires otherwise on a sale and leaseback).

The disposal of an item of property, plant and equipment may occur in a variety of ways (eg by sale, by entering into a finance lease or by donation). In determining the date of disposal of an item, an entity applies the criteria in IAS 18 for recognising revenue from the sale of goods. IAS 17 applies to disposal by a sale and leaseback.

If an entity recognises in the carrying amount of an item of property, plant and equipment the cost of a replacement for part of the item, then it derecognises the carrying amount of the replaced part regardless of whether the replaced part had been depreciated separately. If it is not practicable for an entity to determine the carrying amount of the replaced part, it may use the cost of the replacement as an indication of what the cost of the replaced part was at the time it was acquired or constructed. The gain or loss arising from the derecognition of an item of property, plant and equipment shall be determined as the difference between the net disposal proceeds, if any, and the carrying amount of the item.

#### d. Leasing Transactions

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are recognized as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the balance sheet as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged to profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalized in accordance with the Group's general policy on borrowing costs.

Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are also spread on a straight-line basis over the lease term.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

## e. Intangible Assets

#### Intangible assets acquired separately

Intangible assets acquired separately are reported at cost less accumulated amortization and accumulated impairment losses. Amortization is charged on a straight-line basis over their estimated useful lives. The estimated useful life and amortization method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

## Internally-generated intangible assets - research and development costs

Research costs are recognised as expense in the period in which it is incurred.

An internally-generated intangible asset arising from development (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale;
- The intention to complete the intangible asset and use or sell it;
- The ability to use or sell the intangible asset;
- How the intangible asset will generate probable future economic benefits;
- The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- The ability to measure reliably the expenditure attributable to the intangible asset during its development

The Group has development activities related to licenses of new medicines. The amount initially recognised for internally-generated intangible assets is the sum of expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development cost is charged to profit or loss in the period in which it is incurred.

Subsequent to initial recognition, internally-generated intangible assets are recognized at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets acquired separately.

## Derecognition of intangible assets

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

## f. Impairment of Assets

At each balance sheet date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

## g. Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalization. All other borrowing costs are recorded in the income statement in the period in which they are incurred. Assets that necessarily take a substantial period of time to get ready for intended use or sale of the Group are license development costs. Transformation of these costs to be ready for sale state may take more than one financial year. Borrowing costs incurred for development costs are added to cost of the related asset until it is ready for sale. During the three month period ended 31 March 2013, TRY 204.713 (31 March 2012: TRY 180.479) amount was capitalized on these qualifying assets. The weighted average capitalization rate on funds borrowed generally is 7% per quarterly (31 March 2012: 6% quarterly).

#### h. Financial Instruments

#### (i) Financial assets

All financial assets are recognized and derecognized on a trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned, and are initially measured at fair value, plus transaction costs except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into the following specified categories: financial assets as 'at fair value through profit or loss' (FVTPL), 'held-to-maturity investments', 'available-for-sale' (AFS) financial assets and 'loans and receivables'.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period.

Income is recognised on an effective interest basis for debt instruments other than those financial assets designated as at FVTPL.

### Financial assets at FVTPL

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term. Derivatives are also categorised as held for trading unless they are designated as hedges. The Group has no financial asset at fair value through profit or loss as of balance sheet date.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

#### h. Financial Instruments (cont'd)

## (i) Financial assets (cont'd)

#### Held-to-maturity investments

Investments in debt securities with fixed or determinable payments and fixed maturity dates that the Group has the positive intent and ability to hold to maturity are classified as held-to-maturity investments. Held-to-maturity investments are recorded at amortised cost using the effective interest method less impairment, with revenue recognised on an effective yield basis. The Group has no held-to-maturity investments as of balance sheet date.

#### Available-for-sale financial assets

Quoted equity investments and quoted certain debt securities held by the Group that are traded in an active market are classified as being available- for-sale financial assets and are stated at fair value. The Group also has investments in unquoted equity investments that are not traded in an active market but are also classified as available-for-sale financial assets and stated at cost since their value can't be reliably measured. Gains and losses arising from changes in fair value are recognized in other comprehensive income and accumulated in the investments revaluation reserve with the exception of impairment losses, interest calculated using the effective interest method, and foreign exchange gains and losses on monetary assets, which are recognized in profit or loss. Where the investment is disposed of or the investment is determined to be impaired totally, the cumulative gain or loss previously accumulated in the investments revaluation reserve account is being reclassified to profit or loss.

Impairment losses recognized in profit or loss for debt instruments classified as available-for-sale are subsequently reversed if an increase in the fair value of the instrument can be objectively related to an event occurring after the recognition of the impairment loss. The Group has no financial asset available for sale as of balance sheet date.

### Loans and receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method less any impairment.

### Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted. For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables where the carrying amount is reduced through the use of an allowance account. When a trade receivable is uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

#### h. Financial Instruments (cont'd)

#### (i) Financial assets (cont'd)

#### Impairment of financial assets (cont'd)

With the exception of AFS equity instruments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised. In respect of AFS equity securities, any increase in fair value subsequent to an impairment loss is recognised directly in equity.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits and other short-term highly liquid investments which have an original maturity of three months or less from date of acquisition and that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value. The carrying amount of these assets approximates their fair value.

#### (ii) Financial Liabilities

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. The accounting policies adopted for specific financial liabilities and equity instruments are set out below.

Financial liabilities are classified as either financial liabilities at FVTPL or other financial liabilities.

#### Financial liabilities at FVTPL

Financial liabilities are classified as at FVTPL where the financial liability is either held for trading or it is designated as at FVTPL. Financial liabilities at FVTPL are stated at fair value, with any resultant gain or loss recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any interest paid on the financial liability. The Group has no financial liability at FVTPL as of balance sheet date.

#### Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis. The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

### Derivative financial instruments

The Group's activities expose it primarily to the financial risks of changes in foreign exchange rates and interest rates. The Group may use derivative financial instruments (primarily foreign currency forward contracts) to hedge its risks associated with foreign currency fluctuations relating to certain firm commitments and forecasted transactions. The Group does not use any derivative financial instruments for speculative purposes.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

#### i. Business Combinations

The acquisition of subsidiaries and businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognized in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognized at their fair value at the acquisition date, except that:

- deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognised and measured in accordance with IAS 12 Income Taxes and IAS 19 Employee Benefits respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquiree or share-based payment arrangements of the Group entered into to replace share-based payment arrangements of the acquiree are measured in accordance with IFRS 2 Share-based Payment at the acquisition date; and
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that Standard.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

When the consideration transferred by the Group in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination. Changes in the fair value of the contingent consideration that qualify as measurement period adjustments are adjusted retrospectively, with corresponding adjustments against goodwill. Measurement period adjustments are adjustments that arise from additional information obtained during the 'measurement period' (which cannot exceed one year from the acquisition date) about facts and circumstances that existed at the acquisition date.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not re-measured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is re-measured at subsequent reporting dates in accordance with IAS 39, or IAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognized in profit or loss.

When a business combination is achieved in stages, the Group's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date (i.e. the date when the Group obtains control) and the resulting gain or loss, if any, is recognized in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognized in other comprehensive income are reclassified to profit or loss where such treatment would be appropriate if that interest were disposed of.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

#### i. Business Combinations (cont'd)

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see above), or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognized at that date.

Business combinations that took place prior to 1 January 2010 were accounted for in accordance with the previous version of IFRS 3.

#### i. Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/associate at the date of the acquisition.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss in the consolidated income statement. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

## k. Treasury Shares

If an entity reacquires its own equity instruments, those instruments ("treasury shares") are deducted from equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of an entity's own equity instruments. Such treasury shares may be acquired and held by the entity or by other members of the consolidated group. Consideration paid or received is recognised directly in equity. After merger of Deva and Deva İlaç in 2010, certain preference shares (TRY 0,013 nominal value of A type and TRY 0,01 nominal value of B type shares) and 28.847 nominal value of C type shares of Deva are owned by Vetaş.

#### **l.** Foreign Currency Transactions

The individual financial statements of each Group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity are expressed in TRY, which is the functional currency of the Company, and the presentation currency for the consolidated financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than TRY (foreign currencies) are recorded at the rates of exchange prevailing on the dates of the transactions. At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the rates prevailing on the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

#### 1. Foreign Currency Transactions (cont'd)

Exchange differences are recognised in profit or loss in the period in which they arise except for:

- Exchange differences which relate to assets under construction for future productive use, which are
  included in the cost of those assets where they are regarded as an adjustment to interest costs on foreign
  currency borrowings;
- Exchange differences on transactions entered into in order to hedge certain foreign currency risks; and;
- Exchange differences on monetary items receivable from or payable to a foreign operation for which
  settlement is neither planned nor likely to occur, which form part of the net investment in a foreign
  operation, and which are recognized in the foreign currency translation reserve and recognized in profit
  or loss on disposal of the net investment.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations are expressed in TRY using exchange rates prevailing on the balance sheet date. Income and expense items are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are classified as equity and transferred to the Group's translation reserve. Such exchange differences are recognized in profit or loss in the period in which the foreign operation is disposed of.

#### m. Earnings per Share

Earnings per share disclosed in the accompanying consolidated statement of income is determined by dividing net income by the weighted average number of shares in existence during the year concerned.

In Turkey, companies can raise their share capital by distributing "Bonus Shares" to shareholders from retained earnings. In computing earnings per share, such "bonus share" distributions are assessed as issued shares. Accordingly, the retrospective effect for those share distributions is taken into consideration in determining the weighted-average number of shares outstanding used in this computation.

## n. Subsequent Events

Subsequent events comprise events between the balance sheet date and the publication date of the balance sheet even if they emerge after any announcement or declaration related with the financial results or other selected financial information.

#### o. Provisions, Contingent Liabilities, Contingent Assets

Provisions are recognized when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the balance sheet date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is actually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

## o. Provisions, Contingent Liabilities, Contingent Assets (cont'd)

#### Restructuring

A restructuring provision is recognised when the Group has developed a detailed formal plan for the restructuring and has raised a valid expectation in those affected that it will carry out the restructuring by starting to implement the plan and announcing its main features to those affected by it. The measurement of a restructuring provision includes only the direct expenditures arising from the restructuring, which are those amounts that are both necessarily entailed by the restructuring and not associated with the ongoing activities of the entity.

#### p. Related Parties

In the accompanying consolidated financial statements, EastPharma Ltd., EastPharma S.A.R.L., EastPharma İlaç, Lypanosys Pte Ltd and Saba İlaç Sanayi ve Ticaret A.Ş, the key management personnel and Board of Directors, close members of the family of any individual who directly or indirectly controls the Company are considered and referred to as related parties.

#### r. Segmental Information

The Group classifies its operations into three business segments: production and sale of human pharmaceuticals, veterinary products and other. These segments are prepared according to the IFRS 8. The Group does not have any significant asset outside Turkey.

#### s. Share Capital and Dividends

Ordinary and preferred shares are classified as equity. Dividends distributed on ordinary shares and preferred stocks are recognised less any retained earnings in the period in which they are announced.

#### t. Taxation and Deferred Tax

Turkish tax legislation does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated financial statements are calculated on a separate-entity basis.

Income tax expense represents the sum of the tax currently payable and deferred tax.

#### Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

### Deferred tax

Deferred tax is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which is used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such assets and liabilities are not recognized if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

### t. Taxation and Deferred Tax (cont'd)

Deferred tax (cont'd)

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the entity is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the balance sheet date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

### u. Employment Termination Benefits

Under Turkish law and union agreements, lump sum payments are made to employees retiring or involuntarily leaving the Group. Such payments are considered as being part of defined retirement benefit plan as per International Accounting Standard No: 19 (revised) "Employee Benefits" ("IAS 19"). The retirement benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised actuarial gains and losses.

#### v. Statement of Cash Flows

In statement of cash flow, cash flows are classified as from operating, investment and finance activities. Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments.

## y. Government Grants and Incentives

Grants from the government are recognized at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions.

Government grants relating to costs are deferred and recognized in the income statement over the period necessary to match them with the costs that they are intended to compensate. Government grants relating to property, plant and equipment and intangible assets are included current and non-current liabilities as deferred government grants and are credited to the income statement on a straight-line basis over the expected lives of the related assets.

The Group receives assistance from Scientific and Technological Research Council of Turkey ("TUBITAK"). TUBITAK runs a program to organize and regulate the Republic of Turkey's support to encourage research and technology development activities of the industries in Turkey. Within the framework of this program, a certain portion of the development expenditures of the industrial companies are reimbursed.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

#### z. Critical Accounting Judgments and Key Sources of Estimation Uncertainty

#### Critical judgments in applying the entity's accounting policies

In the process of applying the entity's accounting policies, the Group Management has made the following judgments that have the most significant effect on the amounts recognised in the financial statements.

### Recoverability of internally-generated intangible assets

An internally-generated intangible asset arising from development (or from the development phase of an internal project) is recognized only if the technical feasibility and the intention to complete the intangible asset, the ability to use or sell the intangible asset are demonstrated, how the intangible asset will generate probable future economic benefits is determined, adequate technical, financial and other resources to complete the development and to use or sell the intangible asset is available and the expenditure attributable to the intangible asset during its development can be reliably measured. Other development expenditures that do not meet these criteria are recognized as expense when incurred.

During the period, management reconsidered the recoverability of its internally-generated intangible assets. Management believes the projects will continue as expected and based on this analysis management continues to anticipate similar revenues from the projects. Management is confident that the carrying amount of the assets will be recovered in full, even if estimated revenues are reduced. This situation is closely monitored by management, and adjustments made in future periods if future market activity indicates that such adjustments are appropriate. During the three month period ended 31 March 2013, the Group Management has recognized no impairment loss (Note 19).

## Intangible asset recognized on business combination

The acquisition of subsidiaries and businesses are accounted for using the purchase method. The cost of the acquisition is measured at the aggregate of the fair value, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree, plus any costs directly attributable to the business combination. Valuation was conducted to serve as a basis for allocation of the purchase price to the various classes of assets acquired in accordance with IFRS 3 "Business Combinations" and IAS 38 "Intangible Assets". For IFRS 3 and IAS 38 purposes, the standard of value is fair value defined as the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties. In determining the fair value of the intangible assets, the three traditional approaches to valuation were considered: the cost approach, the market approach and the income approach. The cost approach was utilized in the valuation of the Group's customer relationships as well as in valuing the total assembled workforce, which is not considered as a separately identifiable intangible asset for financial reporting purposes. The income approach was utilized in arriving at the value of the acquired product rights, license and supply agreement.

## Deferred taxes

Deferred tax assets and liabilities are recorded using substantially enacted tax rates for the effect of temporary differences between book and tax bases of assets and liabilities. Currently, there are deferred tax assets resulting from operating loss carry-forwards and deductible temporary differences, all of which could reduce taxable income in the future. Based on available evidence, both positive and negative, it is determined whether it is probable that all or a portion of the deferred tax assets will be realised. The main factors which are considered include future earnings potential; cumulative losses in recent years; history of loss carry-forwards and other tax assets expiring; the carry-forward period associated with the deferred tax assets; future reversals of existing taxable temporary differences; tax-planning strategies that would, if necessary, be implemented, and the nature of the income that can be used to realise the deferred tax asset. If based on the weight of all available evidence, it is the Group's belief that taxable profit will not be available sufficient to utilise some portion of these deferred tax assets, then some portion of or all of the deferred tax assets are not recognised. As of 31 March 2013 and 31 December 2012, as a result of the assessment made, the Group has recognized deferred tax assets because it is probable that taxable profit will be available sufficient to recognize deferred tax assets.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 2. BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (cont'd)

Summary of Significant Accounting Policies (cont'd)

#### z. Critical Accounting Judgments and Key Sources of Estimation Uncertainty (cont'd)

#### Critical judgments in applying the entity's accounting policies (cont'd)

#### Impairment of goodwill

Determining whether goodwill is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the Group to estimate the future cash flows expected to arise from the cash-generating unit (CGU) and a suitable discount rate in order to calculate present value. The recoverable amounts of the CGUs are determined from value in use calculations. The key assumptions for the value in use calculations are the discount rates, growth rates and expected changes to selling prices and direct costs during the period.

The Group estimates discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGUs. The growth rates are based on industry growth forecasts. Changes in selling prices and direct costs are based on past practices and expectations of future changes in the market.

As of 31 December 2012, the recoverable amount of the cash-generating units is determined based on the value in use calculation which uses cash flow projections based on financial budgets approved by management covering a five-year period, and a discount rate of 12% per annum. Cash flows beyond that five-year period have been extrapolated by using a steady 7% per annum growth rate consisting of 5% inflation and real growth rate of 2%. The impairment testing is performed annually.

For the impairment testing the Company considered the higher of the fair value less costs to sell of the cash-generating unit or its value in use. The fair value less costs to sell is determined by using market approach which included guideline company method, guideline transaction method and publicly traded stock of the cash-generating unit. Fair value less cost to sell also incorporated the value in use calculated from the cash flow projections approved by the management. Weighting factors were utilized to conclude on the fair value of the cash-generating unit.

At 31 March 2013, there were no indicators of impairment and therefore the Group did not test goodwill for impairment. As at 31 March 2013 and 31 December 2012, no impairment loss is recognized in the accompanying consolidated financial statements.

#### Net realizable value

Inventories are stated at the lower of cost and net realizable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventories held by the method most appropriate to the particular class of inventory, with being valued on standard costing basis. At the end of the each reporting period, the standard costs are updated based on the actual costs. Net realizable value represents the estimated selling price less all estimated costs of completion and costs necessary to make a sale.

When the net realizable value of inventory is less than its cost, the inventory is written down to the net realizable value and the expense is included in statement of income / (loss) in the period the write-down or loss occurred. According to the calculations based on the management's assumptions, a part of the inventories are written down to their net realizable value since the net realizable value of these inventories is less than their cost.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 3. BUSINESS COMBINATIONS

None (2012: None).

#### 4. JOINT VENTURES

None (2012: None).

## 5. SEGMENTAL INFORMATION

As of 31 March 2013 the business segments are production and sale of human pharmaceuticals, veterinary products and other. Other segment includes sale of cologne products.

31 March 2013	Human pharma	Veterinary products	Other	Total
External sales	107.867.521	6.270.042	73.591	114.211.154
Cost of sales	(65.021.130)	(3.719.109)	(94.952)	(68.835.191)
Operating expenses	(26.188.213)	(1.213.308)	(172.222)	(27.573.743)
Segment results	16.658.178	1.337.625	(193.583)	17.802.220
Other operating income				1.247.586
Other operating expenses (-)				(134.051)
Finance income				11.952.805
Finance expenses (-)				(18.552.233)
Income tax expense (-)				(1.863.306)
Profit for the period			<u> </u>	10.453.021

Distribution of the Group's products by the two largest wholesalers in the Turkish market corresponded to approximately 31% and 35% of the revenues of the Human Pharmaceuticals business line derived from Turkey (31 March 2012: 21% and 40%). As of 31 March 2013, two customers represented 30% and 35% of the total trade and other receivables balance, respectively (31 December 2012: 30% and 35%).

31 March 2012	Human pharma	Veterinary products	Other	Total
External sales Cost of sales Operating expenses	90.586.777 (56.562.482) (25.015.189)	8.764.920 (5.390.254) (1.418.034)	311.925 (243.741) (215.433)	99.663.622 (62.196.477) (26.648.656)
Segment results	9.009.106	1.956.632	(147.249)	10.818.489
Other operating income Other operating expenses (-) Finance income Finance expenses (-) Income tax expense (-)				1.561.554 (3.397) 11.445.968 (15.484.877) (1.041.678)
Profit for the period			_	7.296.059

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 6. CASH AND CASH EQUIVALENTS

	31 March 2013	31 December 2012
Petty cash	65.566	82.629
Demand deposits	414.941	452.599
Time deposits	15.513.441	16.043.400
	15.993.948	16.578.628

As of 31 March 2013, the Group has Euro time deposit. The average interest rate for Euro time deposits is 2,5% (The Group has USD time deposit as of 31 December 2012 and it's average interest rate is 3,1%). All of the financial investments are short term and have a maturity of one month.

#### 7. FINANCIAL ASSETS

None (2011: None).

## 8.

FINANCIAL LIABILITIES		
	31 March	31 December
	2013	2012
Short term bank loans	178.010.091	168.227.072
Current portion of long term loans	42.054.267	46.707.343
Total short term financial liabilities	220.064.358	214.934.415
Long term portion of bank loans	46.355.323	53.881.346
Total long term financial liabilities	46.355.323	53.881.346
Total financial liabilities	266.419.681	268.815.761
i) Bank loans		
Repayment schedule of bank borrowings is as follows:		
	31 March	31 December
	2013	2012
Less than 1 year or to be paid on demand	220.064.358	214.934.415
To be paid between 1-2 years	31.061.784	31.955.181
To be paid between 2-3 years	11.956.039	15.827.731
To be paid between 3-4 years	3.337.500	6.098.434
	266.419.681	268.815.761

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 8. FINANCIAL LIABILITIES (cont'd)

## i) Bank loans (cont'd)

Short term bank loans consist of the following:

Currency	Weighted Average		31 March	Currency	Weighted Average		31 December
Type	Interest Rate	Principal	2013	Type	Interest Rate	Principal	2012
TRY Accrued interest	7,2%	176.823.489	176.823.489 1.186.602 178.010.091	TRY Accrued interest	8,3%	166.821.370	166.821.370 1.405.702 168.227.072

Short term borrowings consist of spot and revolving line of credits with several banks and carry fixed and floating rate interests. As of 31 March 2013 and 31 December 2012, the total available lines of credits are TRY 645.993.023 and TRY 612.356.589, respectively. The principal and interest is paid on the maturity. The agreements have no expiration date unless there is a breach of contract which would include nonpayment of interest and principal within the maturity.

Short term portion of long term bank loans consists of the following:

Currency	Weighted Average		31 March	Currency	Weighted Average		31 December
Type	Interest Rate	Principal	2013	Type	Interest Rate	Principal	2012
TRY	10,7%	11.560.988	11.560.988	TRY	10,7%	11.436.138	11.436.138
US Dollar	5,6%	16.386.111	29.637.559	US Dollar	5,4%	19.194.444	34.216.016
Accrued interest			855.720 42.054.267	Accrued interest		_	1.055.189 46.707.343

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 8. FINANCIAL LIABILITIES (cont'd)

## i) Bank loans (cont'd)

Long term bank loans consist of the following:

Currency	Weighted Average		31 March	Currency	Weighted Average		31 December
Type	Interest Rate	Principal	2013	Type	Interest Rate	Principal	2012
TRY	11,2%	23.766.667	23.766.667	TRY	11,2%	26.468.918	26.468.918
US Dollar	5,5%	12.488.890	22.588.656	US Dollar	5,5%	15.377.779	27.412.428
			46.355.323				53.881.346

The fair value of the Group's borrowings approximates the carrying amount.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 8. FINANCIAL LIABILITIES (cont'd)

#### i) Bank loans (cont'd)

The details of the Group's long term borrowings are as follows:

- a) A loan of US Dollar 1.875.000 (2012: US Dollar 3.750.000) was drawn down on 18 September 2008. Repayments of interest commenced on 18 March 2009 and repayments of principal commenced on 18 March 2010 and will continue till 18 September 2013 on semiannual basis. The loan carries interest of LIBOR plus 2,6%. This loan is also secured by Deva Holding A.Ş. Headquarter building mortgage at an amount of US Dollar 18.500.000 (Note 23).
- b) A loan of US Dollar 2.800.000 (2012: US Dollar 3.733.333) was drawn down on 27 October 2009. Repayments of interest and principal commenced on 27 April 2010 and will continue till 28 October 2013 quarterly. The loan carries interest of 7%. This loan is also secured by the Group's factory building located at Kocaeli Kartepe and other buildings' mortgages at an amount of TRY 20.000.000 (Note 23).
- c) A loan of US Dollar 7.200.000 (2012: US Dollar 7.200.000) was drawn down on 24 December 2010. Repayments of interest and principal commenced on 24 June 2011 and will continue till 24 December 2014 on semiannual basis. The loan carries interest of 5%. This loan is also secured by the Group's factory buildings located at Çerkezköy and other buildings' mortgages at an amount of TRY 28.500.000 (Note 23).
- d) A loan of US Dollar 2.000.000 (2012: US Dollar 2.000.000) was drawn down on 24 December 2010. Repayments of interest and principal commenced on 24 June 2011 and will continue till 24 December 2014 on semiannual basis. The loan carries interest of 5%.
- e) A loan of US Dollar 4.333.334 (2012: US Dollar 5.055.556) was drawn down on 15 February 2011. Repayments of interest and principal commenced on 14 February 2012 and will continue till 9 February 2016 on semiannual basis. The loan carries interest of 5%. This loan is also secured by the Group's factory buildings located at Topkapı and other buildings' mortgages at an amount of US Dollar 8.125.000 (Note 23).
- f) A loan of US Dollar 6.000.000 (2012: US Dollar 7.500.000) was drawn down on 29 March 2011. Repayments of interest and principal commenced on 29 March 2012 and will continue till 27 March 2015 on semiannual basis. The loan carries interest of 5%. This loan is also secured by the Group's factory buildings located at Çerkezköy and other buildings' mortgages at an amount of US Dollar 15.750.000 (Note 23).
- g) A loan of TRY 3.771.894 (2012: TRY 4.040.611) was drawn down on 26 January 2011. Repayments of interest and principal commenced on 25 April 2011 and will continue until 25 January 2016. The loan carries interest of 10,6%.
- h) A loan of TRY 774.185 (2012: TRY 957.159) was drawn down on 11 March 2011. Repayments of interest and principal commenced on 8 June 2011 and will continue until 21 February 2014. The loan carries interest of 9,7%.
- i) A loan of TRY 670.780 (2012: TRY 724.913) was drawn down on 26 August 2011. Repayments of interest and principal commenced on 24 November 2011 and will continue until 24 August 2015. The loan carries interest of 15,6%.
- j) A loan of TRY 2.287.637 (2012: TRY 2.469.527) was drawn down on 16 September 2011. Repayments of interest and principal commenced on 14 December 2011 and will continue until 14 September 2015. The loan carries interest of 17,4%.
- k) A loan of TRY 45.429 (2012: TRY 66.915) was drawn down on 25 August 2011. Repayments of interest and principal commenced on 23 November 2011 and will continue until 16 August 2013. The loan carries interest of 14.8%.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 8. FINANCIAL LIABILITIES (cont'd)

## i) Bank loans (cont'd)

- A loan of TRY 101.365 (2012: TRY 149.120) was drawn down on 15 September 2011. Repayments of interest and principal commenced on 14 December 2011 and will continue until 10 September 2013. The loan carries interest of 16,2%.
- m) A loan of US Dollar 4.666.667 (2012: US Dollar 5.333.334) was drawn down on 28 December 2011. Repayments of interest and principal commenced on 28 March 2012 and will continue till 29 December 2014 quarterly. The loan carries interest of 8%.
- n) A loan of TRY 912.403 (2012: 1.001.747) was drawn down on 14 May 2012. Repayments of interest and principal commenced on 14 June 2012 and will continue till 14 May 2015. The loan carries interest of 13%. This loan is also secured by pledges on the purchased vehicles (Note 23).
- o) A loan of TRY 16.687.500 (2012: 17.800.000) was drawn down on 23 October 2012. Repayments of interest and principal commenced on 23 January 2013 and will continue till 23 October 2016 quarterly. The loan carries interest of 11,2%. This loan is also secured by the Group's factory building located at Kocaeli Kartepe and other buildings' mortgages at an amount of TRY 20.000.000 (Note 23).
- p) A loan of TRY 8.250.000 (2012: 9.000.000) was drawn down on 24 December 2012. Repayments of interest and principal commenced on 24 March 2013 and will continue until 24 December 2015 quarterly. The loan carries interest of 9,4%.
- q) A loan of TRY 1.431.453 (2012: 1.549.400) was drawn down on 5 October 2012. Repayments of interest and principal commenced on 5 November 2012 and will continue till 5 October 2015. The loan carries interest of 10,8%. This loan is also secured by pledges on the purchased vehicles (Note 23).
- r) A loan of TRY 47.304 (2012: 51.202) was drawn down on 12 October 2012. Repayments of interest and principal commenced on 12 November 2012 and will continue till 12 October 2015. The loan carries interest of 10,8%. This loan is also secured by pledges on the purchased vehicles (Note 23).
- s) A loan of TRY 42.599 (2012: 46.094) was drawn down on 16 October 2012. Repayments of interest and principal commenced on 16 November 2012 and will continue till 16 October 2015. The loan carries interest of 10,8%. This loan is also secured by pledges on the purchased vehicles (Note 23).
- t) A loan of TRY 44.685 (2012: 48.368) was drawn down on 19 October 2012. Repayments of interest and principal commenced on 19 November 2012 and will continue till 19 October 2015. The loan carries interest of 10,8%. This loan is also secured by pledges on the purchased vehicles (Note 23).
- u) A loan of TRY 115.567 (2012: None) was drawn down on 15 January 2013. Repayments of interest and principal commenced on 15 February 2013 and will continue till 15 January 2016. The loan carries interest of 9%. This loan is also secured by pledges on the purchased vehicles (Note 23).
- v) A loan of TRY 144.854 (2012: None) was drawn down on 17 January 2013. Repayments of interest and principal commenced on 18 February 2013 and will continue till 15 January 2016. The loan carries interest of 9%. This loan is also secured by pledges on the purchased vehicles (Note 23).
- w) The Group has spot loans amounting to TRY 176.817.284 (2012: TRY 165.072.284), with an average interest of 7,2%, and does not have loans with no interest (2012: TRY 1.735.426).

The Group uses its notes receivables as collaterals for its revolving loans. As of 31 March 2013, the amount of the notes receivables given as collateral is TRY 114.699.857 (31 December 2012: TRY 107.293.284).

#### (ii) Obligations under finance leases

None (2012: None).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 9. OTHER FINANCIAL LIABILITIES

None (2012: None).

### 10. TRADE RECEIVABLES AND PAYABLES

#### Trade Receivables

Current trade receivables	31 March 2013	31 December 2012
Trade receivables	52.968.368	52.318.730
Due from related parties (Note: 37)	3.413.059	3.005.179
Notes receivable	154.276.093	146.249.825
Discount on notes receivables (-)	(2.741.859)	(2.604.265)
Provision for doubtful receivables (-)	(6.908.739)	(6.908.739)
	201.006.922	192.060.730

As of 31 March 2013 and 31 December 2012, the Group provided for all its past due trade and other receivables. The rest of the receivable amount is neither past due nor impaired. During 2013, the average credit period on sales is 127 days (2012: 129 days).

Collaterals held for trade receivables that are neither past nor due as at the balance sheet date, are as follows:

	31 March	31 December
	2013	2012
Letter of guarantees received	16.920.736 16.920.736	15.281.594 15.281.594

The Group's principal financial assets are trade and other receivables, and investments. The Group's credit risk is primarily attributable to its trade receivables. As of 31 March 2013, two customers represented 30% and 35% of the total trade and other receivables balance, respectively (31 December 2012: 30% and 35%).

The Company is the distributor of the Saba İlaç A.Ş's, a related party, pharmaceutical products. Receivable amounting to TRY 3.413.059 is related to this transaction (Note 37).

The allowance for trade receivables is provided based on the estimated irrecoverable amounts from the sale of goods, determined by reference to past default experience and current financial structure of customers.

The movement of the allowance for doubtful receivables for the period ended 31 March 2013 and 2012 is as follows:

	1 January- 31 March 2013	1 January- 31 March 2012
Balance at 1 January	6.908.739	6.909.929
Provision released	<u> </u>	(1.190)
Balance at 31 March	6.908.739	6.908.739

The effective interest rate used for the discount of TRY trade receivables is 11% (2012: 11%), and for foreign currency trade receivables period end libor rates have been used.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 10. TRADE RECEIVABLES AND PAYABLES (cont'd)

### **Trade Payables**

Current trade payables	31 March 2013	31 December 2012
Trade payables	22.354.714	22.305.749
Due to related parties (Note: 37) (*)	1.002.720	1.753.370
Notes payable	78.198	2.975
	23.435.632	24.062.094

(\*) As of 31 March 2013, royalty payable to Eastpharma S.A.R.L for the sale of products that Eastpharma S.A.R.L. holds the rights is TRY 1.002.720 (31 December 2012: TRY 1.098.397). Eastpharma S.A.R.L. holds Turkey rights of 14 Roche products acquired in 2008. Eastpharma S.A.R.L. also holds the right of one Roche product in 17 different foreign countries. As of 31 March 2013, there is no payable amount to Eastpharma S.A.R.L. related with the raw material purchase from F. Hoffman – La Roche Ltd (31 December 2012: TRY 654.973).

Notes payables consist of cheques given to suppliers with maturities less than 1 year.

As of 31 March 2013 and 31 December 2012, the Group has no long term trade payables.

### 11. OTHER RECEIVABLES AND PAYABLES

	31 March	31 December
Other current receivables	2013	2012
Due from personnel	420.187	166.846
Other receivables	376.331	489.607
Deposits and guarantees given	52.538	52.690
	849.056	709.143
Other current payables	31 March 2013	31 December 2012
Other taxes and dues payable	1.659.688	2.179.570
Social security premiums payable	3.449.468	1.632.989
Due to related parties (Note 37)	45.494	45.494
Due to personnel	297.654	271.355
Advances received	258.296	94.485
	5.710.600	4.223.893

#### 12. RECEIVABLES AND PAYABLES FROM FINANCIAL SECTOR OPERATIONS

None (2012: None).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 13. INVENTORIES

	31 March	31 December
	2013	2012
Raw materials	62.691.183	59.483.697
Work-in-progress	14.635.821	12.467.320
Finished goods	42.103.636	43.958.782
Trade goods	1.366.801	1.610.962
Other inventories	172.050	90.765
Allowance for diminution in value of inventories	(1.684.082)	(840.550)
	119.285.409	116.770.976

The movement of allowance for diminution in value of inventories is as follows:

	1 January- 31 March 2013	1 January- 31 March 2012
Balance at 1 January	840.550	4.000.089
Provision for the period	866.288	2.041.062
Provision utilized	(22.756)	(3.328.211)
Balance at 31 March	1.684.082	2.712.940

### 14. BIOLOGICAL ASSETS

None (2012: None).

## 15. RECEIVABLES FROM ONGOING CONSTRUCTION CONTRACTS AND ACCRUED INCOME

None (2012: None).

## 16. INVESTMENTS ACCOUNTED FOR EQUITY METHOD

None (2012: None).

## 17. INVESTMENT PROPERTY

None (2012: None).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 18. PROPERTY, PLANT AND EQUIPMENT

	Land	Land Improvements	Buildings	Machinery and Equipment	Vehicles	Furniture and Fixtures	Leasehold Improvements	Construction in Progress	Total
Acquisition cost				1.1			1		
Opening balance,1 January 2013 Additions	15.110.660	574.188	133.968.580	198.814.899	4.412.233 272.512	20.517.306 255.877	241.503	27.139.605 3.431.297	400.778.974 3.959.686
Transfers from construction in progress			232.484	27.844.453				(28.076.937)	<u>-</u>
Closing balance, 31 March 2013	15.110.660	574.188	134.201.064	226.659.352	4.684.745	20.773.183	241.503	2.493.965	404.738.660
Accumulated depreciation Opening balance,1 January 2013 Reclassifications (*) Depreciation charge	-	(200.856)	(15.657.525)	(107.853.995) (575.832)	(1.068.752)	(13.633.665)	(142.580)	- -	(138.557.373) (575.832)
for the period		(8.355)	(788.391)	(4.994.214)	(201.940)	(507.908)	(4.721)		(6.505.529)
Closing balance, 31 March 2013		(209.211)	(16.445.916)	(113.424.041)	(1.270.692)	(14.141.573)	(147.301)		(145.638.734)
Carrying amount at 31 March 2013	15.110.660	364.977	117.755.148	113.235.311	3.414.053	6.631.610	94.202	2.493.965	259.099.926

<sup>(\*)</sup> TRY 575.832, partial depreciation charge of machinery and equipment is directly attributable to development costs related to product licenses and rights. The balance is capitalized in cost value of intangible assets in respect of IAS 16 and IAS 38 (Note 19) as the projects are in progress as at 31 March 2013.

As of 31 March 2013, cost of the property, plant and equipment acquired through finance leases is TRY 1.451.524 and total accumulated depreciation of these property, plant and equipments are TRY 932.002. Net carrying amount of leased property plant and equipment is TRY 519.521 of machinery and equipment. During 2013, the Group does not have any disposed property plant and equipment previously acquired through leasing. There were no new finance leases during 2013.

The Group's headquarter building, factory and other buildings located in Kocaeli Kartepe, Çerkezköy and Topkapı are pledged against the borrowings used at an amount of US Dollar 18.500.000, TRY 20.000.000, TRY 28.500.000, US Dollar 15.750.000 and US Dollar 8.125.000 (Note 23).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 18. PROPERTY, PLANT AND EQUIPMENT (cont'd)

		Land		Machinery and		Furniture and	Leasehold	Construction in	
	Land	Improvements	Buildings	Equipment	Vehicles	Fixtures	Improvements	Progress	Total
Acquisition cost									
Opening balance,1 January 2012	14.986.522	574.188	129.661.683	180.677.640	2.061.904	18.520.881	235.308	870.464	347.588.590
Additions	124.138	-	-	-	565.714	208.528	-	5.365.635	6.264.015
Disposals	-	-	-	-	-	(348)	-	-	(348)
Transfers from construction in									
progress	-	-	1.107.399	3.182.675	-	-	-	(4.290.074)	-
Closing balance,									
31 March 2012	15.110.660	574.188	130.769.082	183.860.315	2.627.618	18.729.061	235.308	1.946.025	353.852.257
Accumulated depreciation									
Opening balance,1 January 2012	-	(167.438)	(12.571.876)	(91.392.662)	(1.843.452)	(11.592.197)	(124.727)	-	(117.692.352)
Reclassifications (*)	-	-	-	(470.052)	-	-	-	-	(470.052)
Depreciation charge									
for the period		(8.355)	(763.298)	(4.008.217)	(26.697)	(524.474)	(4.334)		(5.335.375)
Closing balance,									
31 March 2012		(175.793)	(13.335.174)	(95.870.931)	(1.870.149)	(12.116.671)	(129.061)		(123.497.779)
Carrying amount at									
Carrying amount at 31 March 2012	15.110.660	398.395	117.433.908	87.989.384	757.469	6.612.390	106.247	1.946.025	230.354.478
51 March 2012	12.110.000	270.373	117.1.33.700	37.707.301	.37.109	3.312.370	100.217	1.5 10.025	220.33 1.170

<sup>(\*)</sup> TRY 470.052, partial depreciation charge of machinery and equipment, is directly attributable to development costs related to product licenses and rights and is capitalized in cost value of intangible assets in respect of IAS 16 and IAS 38 as the projects are in progress as at 31 March 2012 (Note 19).

As of 31 March 2012, cost amount of the property, plant and equipment acquired through finance leases are TRY 2.401.992 and total accumulated depreciation of these property, plant and equipments are TRY 1.675.368. Net carrying amount of leased property plant and equipment consist of TRY 726.624 machinery and equipment. During 2012, the Group has disposed property plant and equipment previously acquired through leasing at an amount of TRY 36.484. There were no leased purchases during the period.

The Group's headquarter building and factory and other buildings located in Kocaeli Kartepe, Çerkezköy and Topkapı are pledged against the borrowings used at an amount of US Dollar 18.500.000, TRY 14.250.000, TRY 28.500.000, US Dollar 15.750.000 and US Dollar 8.125.000 (Note 23).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 18. PROPERTY, PLANT AND EQUIPMENT (cont'd)

Depreciation periods for property, plant and equipment, which approximate the useful lives of such assets, are as follows:

Land improvements	25-50 years
Buildings	25-50 years
Machinery and equipment	4-30 years
Vehicles	5 years
Furniture and fixtures	5 years
Leasehold improvements	2-3 years

Property, plant and equipment are depreciated principally on a straight-line basis except land and construction in progress. The estimated useful lives, residual values and depreciation method are reviewed at each year end for the possible effects of change in estimates, with the effect of any changes in estimate accounted for on a prospective basis.

Depreciation and amortization expense of TRY 2.960.863 (2012: TRY 2.297.351) has been charged to 'cost of goods sold', TRY 1.759.718 (2012: TRY 1.827.493) to 'operating expenses' and TRY 2.823.616 is capitalized on inventory (2012: TRY 2.404.723).

### 19. INTANGIBLE ASSETS

	Product Licenses and Rights	Customer Relationship	Capitalized Development Costs	Total
Acquisition cost		<u> </u>	•	
Opening balance, 1 January 2013	76.604.577	3.730.513	37.839.004	118.174.094
Reclassifications (*)	-	-	575.832	575.832
Additions (**)	1.442.407	<u> </u>	6.058.796	7.501.203
Closing balance, 31 March 2013	78.046.984	3.730.513	44.473.632	126.251.129
Accumulated amortization				
Opening balance, 1 January 2013	(23.857.419)	(839.367)	(10.324.602)	(35.021.388)
Amortization charge for the period	(808.845)	(46.631)	(183.192)	(1.038.668)
Closing balance, 31 March 2013	(24.666.264)	(885.998)	(10.507.794)	(36.060.056)
Carrying amount, 31 March 2013	53.380.720	2.844.515	33.965.838	90.191.073

<sup>(\*)</sup> TRY 575.832, partial depreciation charge of machinery and equipment, is directly attributable to development costs related to product licenses and rights and is capitalized in cost value of intangible assets in respect of IAS 16 and IAS 38 as the projects are in progress as at 31 March 2013 (Note 18).

Carrying amount of internally generated intangible assets consist of TRY 7.300.021 of rights and TRY 35.350.159 of capitalized development costs.

Amortization periods for intangible assets, which approximate the useful lives of such assets, are as follows:

Licenses and Rights	3-15 years
Customer relationship	20 years
Development costs	5 years

<sup>(\*\*)</sup> Additions mainly consist of own-developed and inlicensed products.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 19. INTANGIBLE ASSETS (cont'd)

	Product Licences and Rights	Customer Relationship	Capitalized Development Costs	Total
Acquisition cost				
Opening balance, 1 January 2012	64.807.127	3.730.513	28.027.614	96.565.254
Reclassifications (*)	-	-	470.052	470.052
Additions (**)	2.738.478	-	3.608.858	6.347.336
Closing balance, 31 March 2012	67.545.605	3.730.513	32.106.524	103.382.642
Accumulated amortization				
Opening balance, 1 January 2012	(20.151.508)	(652.840)	(8.578.650)	(29.382.998)
Amortization charge for the period	(946.666)	(46.631)	(200.895)	(1.194.192)
Impairment	-	-	(367.329)	(367.329)
Closing balance, 31 March 2012	(21.098.174)	(699.471)	(9.146.874)	(30.944.519)
Carrying amount, 31 March 2012	46.447.431	3.031.042	22.959.650	72.438.123

<sup>(\*)</sup> TRY 470.052, partial depreciation charge of machinery and equipment is directly attributable to development costs related to product licenses and rights and is capitalized in cost value of intangible assets in respect of IAS 16 and IAS 38 as the projects are in progress as at 31 March 2012 (Note 18).

Carrying amount of internally generated intangible assets consist of TRY 8.784.288 of rights and TRY 27.442.793 of capitalized development costs for the three month period ended 31 March 2012.

### 20. GOODWILL

	31 March	31 December
	2013	2012
Goodwill	1.782.731	1.782.731

On 14 March 2008, the Company's parent Eastpharma S.A.R.L signed a definitive Asset Purchase Agreement with F. Hoffmann-La Roche Ltd ("Roche") relating to the purchase of all rights, liabilities and registrations for eight Roche products registered in Turkey.

In addition, on 16 May 2008, the Eastpharma S.A.R.L signed a License and Supply Agreement allowing Eastpharma S.A.R.L to license an additional eight Roche products on an exclusive basis for Turkey. Company is a party to the agreements signed by its ultimate parent company, Eastpharma S.A.R.L.

There is no termination date for the Asset Purchase Agreement. The License and Supply Agreement will remain in force for five years as of effective date. At the expiry date, the Company has the right to extend the agreement for an additional three years.

The necessary regulatory approvals of the Turkish Competition Board were obtained on 16 May 2008 and the agreement has become effective as of 19 September 2008. The Company's parent Eastpharma S.A.R.L transferred the rights and registration of 14 pharmaceuticals products in Turkey to Deva Holding A.Ş. within the scope of Asset Purchase and License and Supply Agreement.

The purchase price was funded through cash of TRY 18.897.646 net of cash received for the past termination rights of the personnel transferred to the Company. Goodwill impairment tests are performed annually and as of 31 March 2013 is no impairment test has been performed (Note 2) as there is no indicator of impairment.

Goodwill arising from the business combination is allocated to human pharma segment and there is no allocation to other segments as of 31 March 2013.

<sup>(\*\*)</sup> Additions mainly consist of own-developed and inlicensed products.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 21. GOVERNMENT INCENTIVES AND GRANTS

The Group has 7 ongoing research and development projects approved by TÜBİTAK. Deva has started 1 new project in 2013, 4 new projects in 2012 and 2 in 2011. Total research and development expenses incurred during the 3 month period ended 31 March 2013 related with these projects amounted to TRY 5.735.188.

In May 2010, the Group obtained the license of Research and Development Center within the scope of the Support of Research and Development Document numbered 5746. This license permits expenses related to TÜBİTAK and research and development center projects to be partially funded and exempt from tax. The cash based payments to be made to Deva are identified by TÜBİTAK within the context of each project based on the period expense. 60% of the total amount of approved expenses incurred in 2013 has been paid in cash. In addition, based on the approval of the expenses incurred in 2013 57% of the total expenses incurred related with projects has been recorded as income accrual.

In 2010, the Group has obtained the license of support of Research and Development Documents numbered 5594 and 5596. Total expenses related with the project numbered 5594 and 5596 in the year 2013 amount to TRY 728.079 and TRY 1.277.840, respectively. The expenses within the scope of research incentive are exempt from value added tax and custom taxe, and have different advantages in scope of other tax.

#### 22. PROVISIONS

ROVISIONS		31 March 2013	31 December 2012
Provision for legal claims	_	9.404.078	9.707.490
Provision for seniority incentive and			
management premium and indemnity	_	113.043	111.412
	=	9.517.121	9.818.902
		Provision for seniority incentive	
	Provision for legal	and management	
	claims	premium (**)	Total
Opening balance,			
1 January 2013	9.707.490	111.412	9.818.902
Charge for the period (*)	877.868	1.631	879.499
Payments made during the period	(1.126.116)	-	(1.126.116)
Reversal of provision	(55.164)	=	(55.164)
Closing balance,			<u>, , , , , , , , , , , , , , , , , , , </u>
31 March 2013	9.404.078	113.043	9.517.121
Opening balance,		<del></del>	
1 January 2012	16.227.927	118.056	16.345.983
Charge for the period (*)	323.873	-	323.873
Payments made during the period	(3.064.314)	-	(3.064.314)
Reversal of provision (***)	·	(7.250)	(7.250)
Closing balance,		· · · · ·	· /-
31 March 2012	13.487.486	110.806	13.598.292

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 22. PROVISIONS (cont'd)

(\*) Provisions include amounts related to labor and tax cases against the Group. Labor cases are related to re-employment, debt related to labor contracts and damage related to labor contract. Tax cases are related with value added taxes, corporate tax, stamp duty and the related tax penalties.

Total provisions for the legal cases opened and currently pending against the Group represent the Management's best estimate of the Group's legal liability to claiming parties. The charge in the year of 2013 and 2012 include the provisions for the legal cases opened by the discharged personnel and fines received from tax authority as a result of general inspections in the pharmaceutical sector in Turkey. Since there is more than 1 legal case, potential cash outflows will be in the different periods. As of 31 March 2013, there are 435 pending legal cases. TRY 8.432.446 represents provision for legal cases opened by discharged personnel and TRY 971.632 represents provision for fines received from tax authority.

- (\*\*) The provision for seniority incentive and other benefits as of 31 March 2013 includes US Dollar 62.500 (TRY 113.043) related to special termination benefits granted to certain employees of Deva immediately prior to the acquisition by Eastpharma. The Company is required to pay these individuals incremental termination benefits, in addition to all other legal termination benefits, when the employee leaves the Company.
- (\*\*\*)The law numbered 6111 which also contains the provisions regarding the tax amnesty was approved by the Parliamentary Counsel and announced at Trade Registry Gazette on 25 February 2011. Based on the provisions of the law in consideration the Group applied for the amnesty for its ongoing tax disputes and penalties received. As a result the Group's liabilities related to tax have been reconstructed and TRY 9.145.220 of provision is reversed. Total payable as of 31 December 2011 was TRY 5.446.097. This balance is payable in installments. As of 31 March 2013, first twelve installments have been paid. The remaning balance of TRY 1.183.818 will be paid until March 2014 in 6 equal installments.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 23. COMMITMENTS AND CONTINGENT LIABILITIES

			Currency	31 March
	Currency Type	Balance	Rate	2013
Mortgage	US Dollars	42.375.000	1,8087	76.643.663
Mortgage	TRY	48.500.000	1,0000	48.500.000
		1012 001000		125.143.663
D	TD V	60 647 500	1 0000	60 647 500
Promissory notes (*)	TRY EUR	60.647.500	1,0000	60.647.500
	US Dollars	10.071.974	2,3189	23.355.902
	US Dollars	22.603.555	1,8087	40.883.050 124.886.452
Guarantee letters given	TRY	20.514.441	1,0000	20.514.441
				20.514.441
Pledges (**)	TRY	2.738.865	1,0000	2.738.865
				2.738.865
			<u> </u>	273.283.421
			Currency	31 December
	Currency Type	Balance	Rate	2012
Mortgage	US Dollars	42.375.000	1,7826	75.537.675
	TRY	48.500.000	1,0000	48.500.000
				124.037.675
D(*)	TRY	20 047 500	1,0000	20 047 500
Promissory notes (*)	EUR	38.847.500 10.410.992	2,3517	38.847.500 24.483.530
	US Dollars	24.523.993	1,7826	43.716.471
	US Dollars	24.323.333	1,7620	43./10.4/1
			<u></u>	
				107.047.501
Guarantee letters given	TRY	20.501.894	1,0000	
Guarantee letters given	TRY	20.501.894	1,0000	107.047.501
			_	20.501.894 20.501.894
Guarantee letters given Pledges (**)	TRY	20.501.894 2.696.810	1,0000	20.501.894
			_	20.501.894 20.501.894 20.696.810

<sup>(\*)</sup> Promissory notes are given as guarantees for the loans obtained.

The legal, physical and administrative responsibilities of factory building located in Kartepe which belong to the period before 28 December 2011 when the building is sold is pertained by the Company. Any penalty to be applied for the Company's operations that have occurred as a result of matters that constitute a violation of environmental legislation till the date of delivery is limited by US Dollars 3.000.000 and any claim above this limit can not be demanded from the Company. The Group management does not expect any cash outflow for the corresponding matter and no provision is recognized to the consolidated financials as of balance sheet date.

<sup>(\*\*)</sup> Pledges are given as guarantees for the vehicle loans obtained.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

D. Other GPM **Total** 

### 23. COMMITMENTS AND CONTINGENT LIABILITIES (cont'd)

The Group's Guarantees/Pledge/Mortgages ("GPM") are as follows:

Guarentees/Pledge/Mortgages given by the Group (GPM)		31 March 20	13	
<u> </u>	TRY Equivalent	US Dollars	EUR	TRY
A. GPM given on behalf of its own legal entity				
-Guarantee	18.649.441	-	-	18.649.441
-Pledge	2.738.865	-	-	2.738.865
-Mortgage	125.143.663	42.375.000	-	48.500.000
	146.531.969	42.375.000		69.888.306
B. GPM given on behalf of subsidiaries that are included in full consolidation				
-Guarantee	126.751.452	22.603.555	10.071.974	62.512.500
-Pledge	-	-	-	-
-Mortgage	-	-	-	-
_	126.751.452	22.603.555	10.071.974	62.512.500
C. GPM's given on behalf of third parties for ordinary				
course of the business	-	-	-	-
D. Other GPM	-	-	-	-
Total	273.283.421	64.978.555	10.071.974	132.400.806
=		31 December 2	2012	
_	TRY Equivalent	US Dollars	EUR	TRY
A. GPM given on behalf of its own legal entity				
-Guarantee	18.636.894	-	-	18.636.894
-Pledge	2.696.810	-	-	2.696.810
-Mortgage	124.037.676	42.375.000	-	48.500.000
_	145.371.380	42.375.000	-	69.833.704
B. GPM given on behalf of subsidiaries that are included in full consolidation				
-Guarantee -Pledge	108.912.500	24.523.993	10.410.992	40.712.500
-Fleuge -Mortgage	- -	<u>-</u>	-	-
-Wortgage _	108.912.500	24.523.993	10.410.992	40.712.500
C. GPM's given on behalf of third parties for ordinary course of the business	-	-	-	-

As of 31 March 2013, the Company's Other GPM / Equity ratio is nil (31 December 2012: Nil).

As of 31 March 2013 and 31 December 2012, Group's irreversible operating lease liabilities are as follows:

254.283.880

66.898.993

				31 March
	US Dollars	EUR	TRY	2013
Maturity less than 1 year	-	979.854	1.729.148	4.001.331
Maturity between 1 - 5 years	-	23.057	853.954	907.421
•		1.002.911	2.583.102	4.908.752
				31 December
	US Dollars	EUR	TRY	2012
Maturity less than 1 year	-	1.348.335	1.707.908	4.878.787
Maturity between 1 - 5 years	-	89.007	1.280.931	1.490.249
	_	1.437.342	2.988.839	6.369.036

The Group's operational leases mainly consist of vehicles given to sales personnel and the total expense related with the operating lease payments for the period ended 31 March 2013 amounts to TRY 1.463.380 (1 January – 31 March 2012: TRY 1.616.450).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 24. EMPLOYMENT BENEFITS

#### Short-term benefits provided to employees

	31 March	31 December
	2013	2012
Accrued vacation pay liability	3.890.829	3.519.596
	3.890.829	3.519.596

### Provision for employment termination benefits

Under the Turkish Labor Law, the Company is required to pay employment termination benefits to each employee who has qualified for such payment. Also, employees are required to be paid their retirement pay provisions who retired by gaining right to receive retirement pay provisions in accordance with the provisions set out in law no: 2422 issued at 6 March 1981, law no: 4447 issued at 25 August 1999 and the amended Article 60 of the existing Social Insurance Law No: 506. Some transitional provisions related to the pre-retirement service term were excluded from the law since the related law was amended as of 23 May 2002.

The amount payable consists of one month's salary limited to a maximum of TRY 3.129,25 for each period of service at 31 March 2013 (31 December 2012: TRY 3.033,98).

The provision is calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of employees. IAS 19 requires actuarial valuation methods to be developed to estimate the enterprise's obligation under defined benefit plans. Accordingly, the following actuarial assumptions are used in the calculation of the total liability:

The principal assumption is that the maximum liability for each year of service will increase parallel with the inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying financial statements as at 31 March 2013, the provision is calculated by estimating the present value of the future probable obligation of the Company arising from the retirement of the employees. The provisions at the respective balance sheet dates are calculated assuming an annual inflation rate of 5,00% and a discount rate of 7,30%, resulting in a real discount rate of approximately 2,19% (31 December 2012: 2,19%). The anticipated rate of retirement is considered as 91,08% (2012: 90,48%). As the maximum liability is revised semi annually, the maximum amount of TRY 3.129,25 effective from 1 January 2013 is taken into consideration in the calculation of provision from employment termination benefits.

Below is the movement of employment termination provision:

	1 January	1 January
	31 March	31 March
	2013	2012
Provision at 1 January	5.090.015	4.403.194
Service cost	600.337	509.921
Interest cost	27.406	41.820
Termination benefits paid	(527.082)	(438.759)
Provision at 31 March	5.190.676	4.516.176

### 25. RETIREMENT BENEFITS

None (2012: None).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 26. OTHER SHORT/LONG TERM ASSETS AND LIABILITIES

Other current assets	31 March 2013	31 December 2012
VAT receivable	8.154.924	11.197.186
Advances given	6.479.514	7.786.677
Other VAT	3.025.086	2.956.823
Business advances given	1.757.614	237.297
Prepaid expenses	1.671.828	2.357.443
Income accruals (*)	1.834.877	1.228.988
Prepaid taxes and dues	416.452	586.767
	23.340.295	26.351.181
		_
	31 March	31 December
Other non-current assets	2013	2012
Advances given	3.273.038	2.595.038
110,411,411	3.273.038	2.595.038
	<del></del>	
	31 March	31 December
Other current liabilities	2013	2012
Expense accruals due to price regulation	6.895.000	6.752.967
Accrued sales discounts	3.703.465	2.576.476
Accrued sales premium	209.937	-
Bonus given to personnel	1.547.121	1.122.250
Deferred revenue (*)	1.692.561	1.662.813
Other accruals and payables	3.037.245	3.284.926
	17.085.329	15.399.432
	31 March	31 December
Other non current liabilities	2013	2012
Deferred revenue (*)	13.588.733	13.420.505
``	13.588.733	13.420.505

<sup>(\*)</sup> The Group receives government grants related to development costs. The balance consists of the income accrual for the grants received from TUBİTAK (Scientific and Technological Research Council of Turkey). As the grant related to the assets is capitalized as development cost, consideration received or receivable is recorded as deferred revenue. Deferred revenue will be amortised over useful life of the asset to match the related expense in the income statement.

During the period ended 31 March 2013, the Group did not receive any grant related with its development costs.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 27. EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT

#### **Capital**

		31 March		31 December
<u>Name</u>	(%)	2013	(%)	2012
Eastpharma S.A.R.L.	82,2	164.424.760	82,2	164.424.760
Other	17,8	35.575.240	17,8	35.575.240
Nominal capital	100,0	200.000.000	100,0	200.000.000
Inflation adjustment to share capital		140.080.696		140.080.696
Capital investment adjustment (-)		(28.847)		(28.847)
Adjusted share capital		340.051.849		340.051.849

As of 31 March 2013, the Company's capital consists of 19.999.999.990 Type C common shares each with a nominal value of TRY 0,01, 5 Type B preferred shares and 5 Type A preferred shares (31 December 2012: Company's capital consists of 19.999.999.990 Type C common shares each with a nominal value of TRY 0,01, 5 Type B preferred shares and 5 Type A preferred shares).

#### Common shares

Each common share has one voting right. Dividend distribution is based on the approval of the decision taken by the Board of Directors, by the General Assembly within the rules of Turkish Commercial Code, Capital Markets Board (CMB) regulations and the Company's main agreement.

#### Preferred shares

Each one of the type A and B preferred share certificates have a voting right 10 times that of the common shares. Pursuant to the Articles of Association of the Company, 10% of the amount calculated after deducting the 5% of first legal reserves, statutory tax payments and 6% of the paid-in capital is distributed to holders of Type A shares. The remaining profit amount, in full or partial, is allocated equally to each ordinary share. A and B type shares do not have liquidation preferences. Liquidation is carried out based on the terms of the Turkish Commercial Code. In the general assembly meeting dated 27 April 2007, nominal value of shares has been changed to TRY 0, 01. As a result, the number of preferred shares decreased to 10 from 100 in respect of 5274 numbered law.

As of 31 March 2013 and 31 December 2012, the details of capital and other balances disclosed under equity are as follows:

	31 March 2013	31 December 2012
Capital	200.000.000	200.000.000
Premium in excess of par	2.870.803	2.870.803
Restricted reserves assorted from profit	150.864.955	150.864.955
Capital investment adjustment (-)	(28.847)	(28.847)
	353.706.911	353.706.911

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 27. EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT (cont'd)

#### Capital (cont'd)

#### Restricted reserves appropriated from profit

The legal reserves consist of first and second legal reserves, appropriated in accordance with the Turkish Commercial Code, are not distributable to shareholders. The first legal reserve is appropriated out of historical statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the historical paid-in share capital. The second legal reserve is appropriated after the first legal reserve and dividends, at the rate of 10% per annum of all cash dividend distributions.

In accordance with the CMB's requirements which were effective until 1 January 2008, the amount generated from the first-time application of inflation adjustments on financial statements, and followed under the "accumulated loss" item was taken into consideration as a reduction in the calculation of profit distribution based on the inflation adjusted financial statements within the scope of the CMB's regulation issued on profit distribution. The related amount that was followed under the "accumulated loss" item could also be offset against the profit for the period (if any) and undistributed retained earnings and the remaining loss amount could be offset against capital reserves arising from the restatement of extraordinary reserves, legal reserves and equity items, respectively.

In addition, in accordance with the CMB's requirements which were effective until 1 January 2008, at the first-time application of inflation adjustments on financial statements, equity items, namely "Capital issue premiums", "Legal reserves", "Statutory reserves", "Special reserves" and "Extraordinary reserves" were carried at nominal value in the balance sheet and restatement differences of such items were presented in equity under the "Shareholders' equity inflation restatement differences" line item in aggregate. "Shareholders' equity inflation restatement differences" related to all equity items could only be subject to the capital increase by bonus issue or loss deduction, while the carrying value of extraordinary reserves could be subject to the capital increase by bonus issue; cash profit distribution or loss deduction.

However, in accordance with the CMB's Decree Volume: XI; No: 29 issued on 1 January 2008 and other related CMB's announcements, "Paid-in capital", "Restricted reserves" and "Premium in excess of par" should be carried at their registered amounts in statutory records. Restatement differences (e.g. inflation restatement differences) arising from the application of the Decree should be associated with:

- -"Capital restatement differences" account, following the "Paid-in capital" line item in the financial statements, if such differences are arising from "Paid-in Capital" and not added to capital;
- -"Retained earnings/Accumulated loss", if such differences are arising from "Restricted reserves" and "Premium in excess of par" and has not been subject to profit distribution or capital increase.

Other equity items are carried at the amounts that are valued based on the CMB's Financial Reporting Standards.

Capital restatement differences can only be included in capital.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 27. EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT (cont'd)

#### **Profit distribution**

In accordance with the Capital Markets Board's (the "Board") Decree issued on 27 January 2010, in relation to the profit distribution of earnings derived from the operations in 2009, minimum profit distribution is not required for listed companies, and accordingly, profit distribution should be made based on the requirements set out in the Board's Communiqué Serial: IV, No: 27 "Principles of Dividend Advance Distribution of Companies That Are Subject To The Capital Markets Board Regulations", terms of articles of corporations and profit distribution policies publicly disclosed by the companies.

Furthermore, based on the afore-mentioned decree, companies that are required to prepare consolidated financial statements should calculate their net distributable profits, to the extent that they can be recovered from equity in their statutory records, by considering the net profit for the period in the consolidated financial statements which are prepared and disclosed in accordance with the Communiqué Serial: XI, No: 29.

### Retained earnings

The Group's accumulated deficit as of 31 March 2013 and 31 December 2012 amounts to TRY 115.328.514 and TRY 149.569.357, respectively. The accumulated deficit balance also includes TRY 26.410.082 of extraordinary reserves (31 December 2012: TRY 26.410.082).

#### 28. REVENUE AND COST OF SALES

	1 January –	1 January –
	31 March	31 March
Revenue (net)	2013	2012
Human pharma revenue	107.867.521	90.586.777
Veterinary products revenue	6.270.042	8.764.920
Other revenue	73.591	311.925
	114.211.154	99.663.622
	1 January –	1 January –
	31 March	31 March
<u>Cost of revenue</u>	2013	2012
Raw and other materials used	(36.928.446)	(27.375.430)
Direct labor cost	(3.275.848)	(2.872.369)
Production overheads	(16.572.733)	(14.958.739)
Depreciation expenses	(2.960.863)	(2.297.351)
Change in work in process	2.168.501	291.961
Change in finished goods	(1.855.146)	(5.131.857)
	(59.424.535)	(52.343.785)
Cost of merchandises sold (*)	(9.410.656)	(9.852.692)
	(68.835.191)	(62.196.477)

<sup>(\*)</sup> Cost of merchandise sold consists of products of Saba İlaç.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 29. RESEARCH AND DEVELOPMENT EXPENSES, MARKETING, SELLING AND DISTRIBUTION EXPENSES, GENERAL ADMINISTRATION EXPENSES

	EXI ENSES, GENERAL ADMINISTRATION EX	LENGES	
		1 January –	1 January –
		31 March	31 March
		2013	2012
	Marketing, sales and distribution expenses	(19.995.796)	(17.958.827)
	General administration expenses	(7.232.582)	(6.879.945)
	Research and development expenses	(345.365)	(1.809.884)
		(27.573.743)	(26.648.656)
30.	EXPENSES BY NATURE		
		1 January –	1 January –
		31 March	31 March
		2013	2012
	Employee benefits expenses	(17.295.675)	(17.436.668)
	Depreciation and amortization expenses	(1.759.718)	(1.827.493)
	Royalty expenses (*)	(1.390.026)	(955.062)
	Rent expenses	(1.655.254)	(2.230.521)
	Promotional goods and advertising expenses	(3.958.215)	(2.803.991)
	Travel, transportation and		
	accommodation expenses	(1.688.326)	(1.573.151)
	Consultancy expenses	(492.670)	(370.481)
	Other operating expenses	(2.537.828)	(1.161.738)
		(30.777.712)	(28.359.105)
	Capitalized development costs	3.203.969	1.710.449
		(27.573.743)	(26.648.656)

<sup>(\*)</sup> Royalty expenses consist of the amount paid to Eastpharma S.A.R.L for the sale of Roche products in the current period. Eastpharma S.A.R.L. holds Turkey rights of 14 Roche products acquired in 2008. Eastpharma S.A.R.L. also holds the right of one Roche product in 17 different foreign countries.

As of 31 March 2013, the Group realizes research and development expense amounting TRY 3.268.350 for tangible assets and TRY 4.869.470 for intangible assets with the total amount TRY 8.137.820 in total (31 March 2012: TRY 5.048.150). As of balance sheet date TRY 7.013.029 of the amount is about government grant and incentive (31 March 2012: TRY 4.231.822). Of this total amout TRY 7.792.455 was capitalized on development costs, of which TRY 2.482.202 consists of employee related capitalized development costs.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 31. OTHER OPERATING INCOME /EXPENSES

31.	OTHER OPERATING INCOME /EAPENSES		
		1 January –	1 January –
		31 March	31 March
	Other operating income and profit	2013	2012
	Commission income (*)	438.230	446.382
	Gain on sale of property, plant and equipment	-	13.409
	Other income and profits	809.356	1.101.763
	-	1.247.586	1.561.554
	(*) Commission income consists of consideration recreated party (427.064 TRY) (Note 37).	ceived for the sale of Saba İlaç	products, the Group's
		1 January –	1 January –
		31 March	31 March
	Other operating expense and losses (-)	2013	2012
	Other expense and losses	(134.051)	(3.397)
	Outer emperior and respect	(134.051)	(3.397)
32.	FINANCIAL INCOME	1 January – 31 March 2013	1 January – 31 March 2012
	Interest income	364.939	465.040
	Interest on deferred settlement sales	75.950	130.774
	Foreign exchange gain	66.902	642.784
	Discount interest income	11.445.014	10.207.370
		11.952.805	11.445.968
33.	FINANCIAL EXPENSES		
		1 January –	1 January –
		31 March	31 March
		2013	2012
	Interest cost	(4.987.213)	(5.741.938)
	Foreign exchange (loss) / gain	(1.759.503)	4.944.354
	Gain / (loss) on derivative instruments	191.675	(3.270.942)
	Discount interest expenses	(11.773.320)	(11.123.009)
	Other expenses	(223.872)	(293.342)
	-	(18.552.233)	(15.484.877)

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 34. ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS

None (2012: None).

#### 35. TAX ASSETS AND LIABILITIES

#### Corporate tax

The Company is subject to Turkish corporate taxes. Provision is made in the accompanying financial statements for the estimated charge based on the Company's results for the years and periods. Turkish tax legislation does not permit a parent company and its subsidiary to file a consolidated tax return. Therefore, provisions for taxes, as reflected in the accompanying consolidated financial statements, have been calculated on a separate-entity basis.

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding back non-deductible expenses, and by deducting dividends received from resident companies, other exempt income and investment incentives utilized.

#### Income withholding tax

In addition to corporate taxes, companies should also calculate income withholding taxes and funds surcharge on any dividends distributed, except for companies receiving dividends who are resident companies in Turkey and Turkish branches of foreign companies. The rate of income withholding tax is 10% starting from 24 April 2003. This rate was changed to 15% commencing from 23 July 2006. Undistributed dividends incorporated in share capital are not subject to income withholding taxes.

Current tax payable	31 March 2013	31 December 2012
Current tax liability Effect of taxable base increase on corporate tax (*)	188.517 207.268	119.780 276.357
Prepaid taxes and dues	(188.517) 207.268	(119.780) 276.357

(\*)The law numbered 6111 which also contains the provisions regarding the tax amnesty was approved by the Parliamentary Counsel and announced at Trade Registry Gazette on 25 February 2011. Based on the provisions of the law in consideration, the Group applied for taxable base increase for 2006, 2007, 2008 and 2009. In years where taxable profit exists, corporate tax base was increased by the rates stated in law and corporate tax is calculated by applying 20% tax rate. In years where taxable profit does not exist, corporate tax is calculated by the minimum amounts stated in law. Additionally, the Group applied for an increase in the tax base calculated over its carryforward tax losses transferred to 2010 and TRY 50.779.055 of carryforward tax losses which represent 50% of the total previous year losses were written off. For the years where the Group applied for taxable base increase, no further tax investigation will be done.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 35. TAX ASSETS AND LIABILITIES (cont'd)

	1 January- 31 March	1 January- 31 March
Tax provision	2013	2012
Current tax provision	188.517	370.230
Deferred tax expense	1.674.789	671.448
	1.863.306	1.041.678

Total charge for the period can be reconciled to the accounting profit as follows:

	1 January- 31 March 2013	1 January- 31 March 2012
Profit before tax	12.316.327	8.337.737
Enacted tax rate	20%	20%
Expected taxation	2.463.265	1.667.547
Tax effects of: - non-deductible expenses	161.796	109.803
- non-taxable income Income tax expense recognized in income statement	(761.755) 1.863.306	(735.672) 1.041.678

### Deferred tax

The Group recognizes deferred tax assets and liabilities based upon temporary differences arising between its financial statements as reported in accordance with IFRS and its statutory tax financial statements. These differences usually result in the recognition of revenue and expenses in different reporting periods for IFRS and tax purposes and they are given below.

The effective tax rate used for the calculation of deferred tax in 2013 is 20% (2012: 20%).

In Turkey, the companies cannot declare a consolidated tax return, therefore subsidiaries that have deferred tax assets position were not netted off against subsidiaries that have deferred tax liabilities position and disclosed separately.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### **35.** TAX ASSETS AND LIABILITIES (cont'd)

Deferred tax (cont'd)

Deferred tax balances in the balance sheet are presented as follows:

Deferred and summers in the summer sheet are presented as ronown	31 March	31 December
Deferred tax (assets) / liabilities	2013	2012
Restatement and useful life differences of property, plant		
and equipment and intangible assets	3.094.766	3.329.976
Provision for employment termination benefits	(1.038.135)	(1.018.003)
Carry forward tax losses	(12.962.467)	(15.708.539)
Inventories	(426.825)	(187.805)
Accrued vacation pay liability	(778.166)	(703.919)
Accrued sales discounts and free samples	(740.693)	(515.295)
Expense accruals due to price regulation	(1.379.000)	(1.350.593)
Provision for doubtful receivables	(1.227.419)	(1.227.419)
Provision for legal cases	(1.709.098)	(1.714.645)
Other	(2.191.718)	(1.937.302)
	(19.358.755)	(21.033.544)
	31 March	31 December
	2013	2012
Deferred tax asset	19.358.755	21.033.544
	19.358.755	21.033.544

The movement of deferred tax assets for the period ended as of 31 March 2013 and 2012 are as follows:

	1 January-	1 January-
	31 March	31 March
Movements of deferred tax assets	2013	2012
Balance at 1 January	21.033.544	27.876.476
Deferred tax expense	(1.674.789)	(671.448)
Closing balance, 31 March	19.358.755	27.205.028

As of balance sheet date, the Group has unused tax losses of TRY 64.812.335 available for offset against future profits (31 December 2012: TRY 78.542.695). Deferred tax assets amounting to TRY 12.962.467 are recognized in respect of such losses at 31 March 2013, (31 December 2012: TRY 15.708.539). The total amount of these assets is recognized as management of the Group Management estimates that these losses are recoverable based on the Group's recent forecasts and budget.

#### **36.** PROFIT PER SHARE

l January–	l January–
31 March	31 December
2013	2012
10.451.353	7.293.236
20.000.000.000	20.000.000.000
0,0005	0,0004
	2013 10.451.353 20.000.000.000

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 37. RELATED PARTY TRANSACTIONS

All intra-group transactions, balances, income and expenses are eliminated on consolidation; therefore they are not disclosed in this note.

31 March 2013							
Receivables				Payables			
Currei	nt	Non-cı	ırrent	Curre	ent	Non-cı	ırrent
Trading	Non-trading	Trading	Non-trading	Trading	Non-trading	Trading	Non-trading
-	-	-	-	1.002.720	-	-	-
_	_	_	_	_	45.494	-	-
-	-	-	-	-	-	-	-
3.413.059	-	-	-	-	-	-	-
3.413.059				1.002.720	45.494	-	
			1 January - 31 M	March 2013			
		Interest		Rent	Royalty	Other income	
Purchases	Sales	received	Interest given	income	expenses (*)	(**)	Other expense
12.128.651	1.290.757	259.258	-	37.620	-	427.064	-
-	-	-	-	-	1.114.133	-	-
12.128.651	1.290.757	259.258		37.620	1.114.133	427.064	-
	Trading  3.413.059  3.413.059  Purchases  12.128.651	Current           Trading         Non-trading           -         -           -         -           3.413.059         -           3.413.059         -           Purchases         Sales           12.128.651         1.290.757           -         -	Current         Non-current           Trading         Non-trading           -         -           -         -           -         -           3.413.059         -           -         -           Purchases         Sales           Interest received           12.128.651         1.290.757           -         -           -         -	Receivables   Current   Non-current	Receivables   Current   Current   Current   Trading   Non-trading   Trading   Non-trading   Trading   Trading	Non-trading   Non-trading	Non-trading   Non-trading   Non-trading   Non-trading   Non-trading   Non-trading   Non-trading   Trading   Non-trading   Trading   Non-trading   Trading   Non-trading   Trading   Non-trading   Trading   Non-trading   Trading

<sup>(\*)</sup> Pursuant to the terms of the agreement related to the purchase of Roche product licenses signed between Deva Holding A.Ş. and its main shareholder EastPharma SARL, the Group is liable to pay a royalty amount for the product licenses acquired through Eastpharma SARL calculated over the net sales of the products. The royalty percentages have been arrived at on the basis of a valuation carried out by Kapital Karden Bağımsız Denetim ve YMM A.Ş. ("Kapital Karden"), independent valuers not connected with the Group (Valuation Report was updated as of July 2011, and Company started to use new rates after July 2011). Kapital Karden is one of the accredited independent auditors by Capital Markets Board. The valuation was arrived at by economic approach method predicated on discounted cash flow.

<sup>(\*\*)</sup> Other income consists of comission income received from the sale of Saba İlaç products, the Group's related party.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 37. RELATED PARTY TRANSACTIONS (cont'd)

#### 31 December 2012

		Receivabl	es		Payables			
	Curre	nt	Non-cu	rrent	Curre	ent	Non-cu	rrent
Balances with related parties (Note 38)	Trading	Non-trading	Trading	Non-trading	Trading	Non-trading	Trading	Non-trading
<u>Shareholders</u>								
East Pharma S.A.R.L.	-	-	-	-	1.753.370	-	-	-
Individual shareholders	-	-	-	-	-	45.494	-	-
Board of directors								
BOD members	-	-	-	-	-	-	-	-
Other companies managed by ultimate parent								
Saba İlaç Sanayi ve Ticaret A.Ş.	3.005.179	-	-	-	-	-	-	-
<del></del>	3.005.179				1.753.370	45.494	<del>-</del> -	-

#### 1 January - 31 March 2012

			Interest			Royalty	Other income	
Transactions with related parties	Purchases	Sales	received	Interest given	Rent income	expenses (*)	(**)	Other expense
Saba İlaç Sanayi ve Ticaret A.Ş. East Pharma S.A.R.L.	13.993.700	343.949	307.722	-	34.827	934.363	446.382	-
	13.993.700	343.949	307.722		34.827	934.363	446.382	-

<sup>(\*)</sup> Pursuant to the terms of the agreement related to the purchase of Roche product licenses signed between Deva Holding A.Ş. and its main shareholder EastPharma SARL, the Group is liable to pay a royalty amount for the product licenses acquired through Eastpharma SARL calculated over the net sales of the products. The royalty percentages have been arrived at on the basis of a valuation carried out by Kapital Karden Bağımsız Denetim ve YMM A.Ş. ("Kapital Karden"), independent valuers not connected with the Group (Valuation Report was updated as of July 2011, and Company started to use new rates after July 2011). Kapital Karden is one of the accredited independent auditors by Capital Markets Board. The valuation was arrived at by economic approach method predicated on discounted cash flow.

<sup>(\*\*)</sup> Other income consists of comission income received from the sale of Saba İlaç products, the Group's related party.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 37. RELATED PARTY TRANSACTIONS (cont'd)

Benefits provided to key management personnel include the salaries, premiums and retirement pay for the period ended 31 March 2013 and 2012 are stated below:

	1 January-	1 January-
	31 March	31 March
Compensation of key management personnel	2013	2012
Short-term benefits	1.354.113	1.335.382
Long-term benefits	95.227	80.132
	1.449.340	1.415.514

### 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS

### (a) Capital risk management

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximizing the return to stakeholders through the optimization of the debt and equity balance.

The capital structure of the Group consists of debt, which includes the borrowings disclosed in Note 8, cash and cash equivalents disclosed in Note 6 and equity attributable to equity holders of the parent disclosed in Note 27, comprising issued capital, reserves and retained earnings.

As of 31 March 2013 and 31 December 2012, equity/total financial liability rate is as follows:

	31 March 2013	31 December 2012
Financial liability	266.419.681	268.815.761
Less: Cash and cash equivalents	(15.993.948)	(16.578.628)
Liability (net)	250.425.733	252.237.133
Total equity	389.135.284	378.629.723
Total invested capital Equity/liability rate	718.107.613 35%	706.599.726 36%

The Group's management reviews the capital structure on a quarterly basis. As a part of this review, the management considers the cost of capital and the risks associated with each class of capital. Based on recommendations, the Group will balance its overall capital structure through the payment of dividends, new share issues and share buy-backs as well as the issue of new debt or the redemption of existing debt.

The Group's overall strategy remains unchanged from prior year.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

#### 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

#### (b) Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, fair value interest rate risk, cash flow interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the Group's financial performance.

Risk management is carried out by the Board of Directors under policies approved with forward purchase and sale contracts. Policies and risks are regularly reviewed by Audit Committee. As a result of this procedure the Group evaluates the risk performance.

#### (b.1) Credit risk management

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the Group. The Group has adopted a policy of only dealing with creditworthy counterparties and obtaining sufficient collateral where appropriate, as a means of mitigating the risk of financial loss from defaults. The Group's exposure and the credit ratings of its counterparties are continuously monitored and the aggregate value of transactions concluded is spread amongst approved counterparties. Credit exposure is controlled by counterparty limits that are reviewed and approved by the risk management committee monthly.

Distribution of the Group's products by the two largest wholesalers in the Turkish market corresponded to approximately 31% and approximately 35% (31 March 2012: 21% and 40%) of the revenues of the Human Pharmaceuticals business line derived from Turkey. As of 31 March 2013, 30% and 35% of accounts receivable were from these two wholesalers respectively. (31 December 2012: 30% and 35%). The Group manages its credit risk by following up financial positions and their account receivables balances.

Credit quality of undue financial assets evaluated based on to retrospective internal rating consideration is as follows:

Trade Receivables (According to internal rating)	31 March 2013	31 December 2012
Customers in Group A	168.867.921	168.109.984
Customers in Group B	10.427.760	3.827.771
Customers in Group C	18.298.182	17.117.796
	197.593.863	189.055.551

Customers in Group A: Customers of which credit limit defined without an indemnity and approved by CEO after credit committee confirmation.

Customers in Group B: Customers of which credit limit defined with an existing indemnity and approved by CEO after credit committee confirmation.

Customers in Group C: Customers of which credit limit defined with an indemnity directly attributable (Letter of warranty or credit limit of 70% of mortgage amount)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

(b) Financial risk factors (cont'd)

(b.1) Credit risk management (cont'd)

### Credit risks as to financial instrument types

	Receivables					
	Trade Recei	<u>ivables</u>	Other Receivab	oles		
31 March 2013	Related Party	<u>Other</u>	Related Party	<u>Other</u>	Bank Deposits	<u>Derivative</u> <u>Instruments</u>
Maximum credit limits as of balance sheet date (*)	3.413.059	197.593.863	-	849.056	15.928.382	-
Secured amount with letter of guarantee	-	16.920.736	-	-	-	-
A.Net book value of the not amortized financial assets	3.413.059	197.593.863	-	849.056	15.928.382	-
B. Net book value of the financial assets conditions are reset, otherwise impaired	-	-	-	-	-	-
C. Net book value of the overdue assets but not impaired	-	-	-	-	-	-
Secured amount with letter of guarantee	-	-	-	-	-	-
D. Net book value of the impaired assets	-	-	-	-	-	_
-Carrying value (due dates passed assets)	-	6.908.739	-	-	-	-
-Impairment(-)	-	(6.908.739)	-	-	_	-
-Secured amount with letter of guarantee	-	-	-	-	_	-
-Carrying value (unexpired assets)	-	-	-	_	_	-
-Impairment(-)	-	-	-	-	_	-
-Secured amount with letter of guarantee	-	-	-	-	-	-
E. Off balance sheet items that have credit risk	-	-	-	-	-	-

<sup>(\*)</sup> Components increasing credit safety are not taken into consideration in determination of the amount.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

(b) Financial risk factors (cont'd)

(b.1) Credit risk management (cont'd)

Credit risks as to financial instrument types

	Receivables					
	Trade Rece	<u>ivables</u>	Other Receivabl	<u>es</u>		
					<b>Bank</b>	<b>Derivative</b>
31 December 2012	Related Party	<u>Other</u>	Related Party	<u>Other</u>	<b>Deposits</b>	<u>Instruments</u>
Maximum credit limits as of balance sheet date (*)	3.005.179	189.055.551	-	709.143	16.495.999	-
Secured amount with letter of guarantee	-	15.281.594	-	-	-	-
A.Net book value of the not amortized financial assets	3.005.179	189.055.551	-	709.143	16.495.999	-
B. Net book value of the financial assets conditions are reset, otherwise impaired	-	-	-	-	-	-
C. Net book value of the overdue assets but not impaired	-	-	-	-	-	-
Secured amount with letter of guarantee	-	-	-	-	-	-
D. Net book value of the impaired assets	-	-	-	-	-	-
-Carrying value (due dates passed assets)	-	6.908.739	-	-	-	-
-Impairment(-)	-	(6.908.739)	-	-	-	-
-Secured amount with letter of guarantee	-	-	-	-	-	-
-Carrying value (unexpired assets)	=	-	-	-	-	-
-Impairment(-)	=	-	-	-	-	-
-Secured amount with letter of guarantee	-	-	-	-	-	-
E. Off balance sheet items that have credit risk	-	-	-	-	-	-

<sup>(\*)</sup> Components increasing credit safety are not taken into consideration in determination of the amount.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

#### (b) Financial risk factors (cont'd)

#### (b.1) Credit risk management (cont'd)

#### **Overdue Receivables**

31 March 2013	<u>Trade</u> <u>Receivables</u>	Other Receivables	Bank deposits	<u>Other</u>	<u>Total</u>
Less than a month	-	-	-	-	-
1-3 month	-	-	-	-	-
3-12 month	-	-	-	-	-
1- 5 year	5.434.342	-	-	-	5.434.342
5+ years	1.474.397	-	-	-	1.474.397
Total	6.908.739	-	-	-	6.908.739
Secured with letter of guarantee and other	-	-	-	-	-

#### **Overdue Receivables**

31 December 2012	<u>Trade</u> <u>Receivables</u>	Other Receivables	Bank deposits	<u>Other</u>	<u>Total</u>
Less than a month	-	-	-	-	-
1-3 month	-	-	-	-	-
3-12 month	-	-	-	-	-
1- 5 year	5.434.342	-	-	-	5.434.342
5+ years	1.474.397	-	-	-	1.474.397
Total	6.908.739	-	-	-	6.908.739
Secured with letter of guarantee and other	_	-	-	-	

### (b.2) Liquidity risk management

The responsibility of the liquidity risk management belongs to the Board of Directors. The Group's management has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long term funding and liquidity management requirements.

The Group's liquidity requirements arise primarily from the need to fund working capital due to the research and development investments mainly factory, machinery and equipment investments and pharma licence investments.

The Board of Directors has formed appropriate liquidity risk management for the Group management's short, medium and long term funding and liquidity needs. The Group manages the liquidity risk estimate and actual cash flows by regularly following up and matching the maturities of financial assets and liabilities in order to keep continuance of funds and borrowing reserves.

### Liquidity analysis

The following table details the Group's expected maturity for its non derivative financial liabilities. The tables below have been drawn up based on the undiscounted contractual maturities of the financial liabilities including interest that will accrue to those liabilities except where the Group is entitled and intense to repay the liability before its maturity.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

## (b) Financial risk factors (cont'd)

### (b.2) Liquidity risk management (cont'd)

### 31 March 2013

Due dates according to the agreements	Carrying value	<u>Cashflow</u> <u>according to the</u> <u>agreement</u>	Less than 3 months	Between 3-12 months	<u>1-5 years</u>
Non-derivative financial liabilities					
Bank loans	266.419.681	279.054.988	134.077.214	90.316.930	54.660.844
Liabilities under the law numbered 6111	971.632	1.183.818	197.303	986.515	-
Trade payables	23.435.632	23.435.632	23.297.913	137.719	<u> </u>
Total financial liabilities	290.826.945	303.674.438	157.572.430	91.441.164	54.660.844

### **31 December 2012**

Due dates according to the agreements	Carrying value	<u>Cashflow</u> according to the agreement	Less than 3 months	Between 3-12 months	1-5 years
Non-derivative financial liabilities					
Bank loans	268.815.761	283.901.544	162.958.547	56.997.545	63.945.452
Liabilities under the law numbered 6111	1.245.678	1.578.424	394.606	789.212	394.606
Trade payables	24.062.094	24.062.094	20.539.234	3.522.860	-
Total financial liabilities	294.123.533	309.542.062	183.892.387	61.309.617	64.340.058

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

### (b) Financial risk factors (cont'd)

#### (b.3) Market Risk Management

The Group's activities expose it primarily to the financial risks of changes in foreign currency exchange rates (see b.3.1) and interest rates (see b.3.2). The Group enters into a variety of derivative financial instruments to manage its exposure to interest rate and foreign currency risk.

Market risk exposures are supplemented by sensitivity analysis.

In the current year, there has been no change in the market risk the Group is exposed or in the risk management and assessment policies of the Group.

#### (b.3.1) Foreign currency risk management

The Group undertakes certain transactions denominated in foreign currencies. Hence, exposures to exchange rate fluctuations arise from future trade transactions and difference between assets and liabilities. Exchange rate exposures are managed within the approved policy parameters utilising forward foreign exchange contracts.

The Group's foreign currency position is as follows:

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

- (b) Financial risk factors (cont'd)
- (b.3) Market risk management (cont'd)
- (b.3.1) Foreign currency risk management (cont'd)

Foreign Currency Position	31 March 2013						
	TRY Equivalent	USD	EUR	CHF	GBP	Other	
Trade receivables	3.335.915	1.709.088	96.995	8.341	_	3.909	
2a. Monetary financial assets	15.883.509	110.584	6.751.550	3.702	7.393	3.909	
2b. Non-monetary financial assets	-	-	-	5.762	-	_	
3. Other	9.613.505	1.876.482	2.526.582	130.278	41.161	_	
4. CURRENT ASSETS	28.832.929	3.696.154	9.375.127	142.321	48.554	3.909	
6a. Monetary financial assets	-	-	-	-	-	-	
6b. Non-monetary financial assets	-	-	-	-	-	-	
7. Other	1.584.613	256.000	483.075	150	400	-	
8. NON-CURRENT ASSETS	1.584.613	256.000	483.075	150	400	-	
9. TOTAL ASSETS	30.417.542	3.952.154	9.858.202	142.471	48.954	3.909	
10. Trade payables	1.410.526	78.691	555.042	-	320	-	
11. Financial liabilities	29.637.558	16.386.111	-	-	-	-	
12a. Other monetary liabilities	-	-	-	-	-	-	
12b. Other non-monetary liabilities		-	-	-	-	-	
13. CURRENT LIABILITIES	31.048.084	16.464.802	555.042	-	320	-	
14. Trade payables	-	-	-	-	-	-	
15. Financial liabilities	22.588.655	12.488.890	-	-	-	-	
16a. Other monetary liabilities	-	-	-	-	-	-	
16b. Other non-monetary liabilities	-	-	-	-	-	-	
17. NON-CURRENT LIABILITIES	22.588.655	12.488.890	-	-	-	-	
18. TOTAL LIABILITIES	53.636.739	28.953.692	555.042	-	320	-	
19.Net asset/liability position of							
off-balance sheet items (19a-19b)	-	-	-	-	-	-	
19.a Total asset amount of hedging items	-	-	-	-	-	-	
19b. Total liability amount of hedging items	-	-	-	-	-	-	
20. Net foreign currency position (9-18)	(23.219.197)	(25.001.538)	9.303.160	142.471	48.634	3.909	
21. Monetary items net foreign curreny position	(34.417.315)	(27.134.020)	6.293.503	12.043	7.073	3.909	
	(31.117.313)	(27.131.020)	0.2/3.303	12.013	7.075	3.707	
22. Fair value of the financial instruments used in foreign currency hedging	-	-	-	-	-	-	
23. Hedged part of foreign currency assets	-	-	-	-	-	-	
24. Hedged part of foreign currency liabilities	-	-	-	-	-	-	
25. Export	3.388.319	1.835.081	29.846	-	-	-	
26. Import	37.092.623	10.699.070	5.958.113	1.995.904	47.569	-	

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

- (b) Financial risk factors (cont'd)
- (b.3) Market risk management (cont'd)
- (b.3.1) Foreign currency risk management (cont'd)

Foreign Currency Position		31 December 2012					
·	TRY Equivalent	USD	EUR	CHF	GBP	Other	
1. Trade receivables	6.775.824	3.516.024	216.082	_	_	_	
2a. Monetary financial assets	16.270.669	9.071.389	29.473	4.182	7.864	_	
2b. Non-monetary financial assets	-	-	-	-	-	_	
3. Other	4.216.120	355.830	1.381.306	116.270	37.442	_	
4. CURRENT ASSETS	27.262.613	12.943.243	1.626.861	120.452	45.306	-	
5. Trade receivables							
6a. Monetary financial assets	-	-	-	-	-	-	
6b. Non-monetary financial assets	-	-	-	-	-	-	
7. Other	424.719	203.250	25.586	1.150	-	-	
8. NON-CURRENT ASSETS	424.719	203.250	25.586	1.150	-	-	
9. TOTAL ASSETS	27.687.332	13.146.493	1.652.447	121.602	45.306	-	
10. Trade payables	4.492.649	624.143	1.149.505	343.653	320	8.125	
11. Financial liabilities	34.216.016	19.194.444	-	-	-	-	
12a. Other monetary liabilities	-	-	-	-	-	-	
12b. Other non-monetary liabilities	-	-	-	-	-	-	
13. CURRENT LIABILITIES	38.708.665	19.818.587	1.149.505	343.653	320	8.125	
14. Trade payables	-	-	-	-	-	-	
15. Financial liabilities	27.412.428	15.377.779	-	-	-	-	
16a. Other monetary liabilities	-	-	-	-	-	-	
16b. Other non-monetary liabilities	- 27,412,420	- 15 077 770	-	-	-		
17. NON-CURRENT LIABILITIES	27.412.428	15.377.779	-	-	-	-	
18. TOTAL LIABILITIES	66.121.093	35.196.366	1.149.505	343.653	320	8.125	
19.Net asset/liability position of off-balance sheet items (19a-19b)	-	-	-	-	-	-	
19.a Total asset amount of hedging items	-	-	-	-	-	-	
19b. Total liability amount of hedging items türev ürünlerin tutarı	-	-	-	-	-	-	
20. Net foreign currency position (9-18)	(38.433.761)	(22.049.873)	502.942	(222.051)	44.986	(8.125)	
21. Monetary items net foreign curreny position (1+2a+5+6a-10-11-12a-14-15-16a)	(43.074.600)	(22.608.953)	(903.950)	(339.471)	7.544	(8.125)	
22. Fair value of the financial instruments used in foreign currency hedging	-	-	-	-	-	-	
23. Hedged part of foreign currency assets	-	-	-	-	-	-	
24. Hedged part of foreign currency liabilities	-	-	-	-	-	-	
25. Export	13.724.093	7.408.064	220.469	-	-	-	
26. Import	186.348.604	36.284.970	32.982.673	22.025.736	365.220	257.187	

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

- (b) Financial risk factors (cont'd)
- (b.3) Market Risk Management (cont'd)
- (b.3.1) Foreign currency risk management (cont'd)

#### Foreign currency sensitivity

The functional currency of the Group companies is TRY. The Group is exposed to foreign exchange risk arising from various currency exposures, primarily with respect to the US dollar and the Euro.

The following table details the Group's sensitivity to a 10% increase and decrease in the TRY against the relevant foreign currencies. 10% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the possible change in foreign exchange rates (31 December 2012: 10%). The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 10% change in foreign currency rates. The sensitivity analysis includes external loans as well as loans to foreign operations within the Group where the denomination of the loan is in a currency other than the currency of the lender or the borrower. A positive number indicates an increase in profit or loss. There is no equity effect.

Foreign Currency Sensitivity		31 March 2013			
		Profit / (l	Loss)		
		If foreign currency appreciates	If foreign currency depreciates		
1- 2- <b>3-</b>	If US dollar changes 10% US dollar net asset/liability Amount protected from US dollar risk (-) US Dollar net effect (1+2)	(4.907.730) - (4.907.730)	4.907.730		
4- 5-	If EUR changes 10% EUR net asset/liability Amount protected from EUR risk (-)	1.459.400	(1.459.400)		
7- 8- <b>9-</b>	EUR net effect (4+5)  If other currencies change 10%  Other net asset/liability  Amount protected from other currency risk (-)  Other net effect (7+8)	1.459.400 4.621 - 4.621	(1.459.400) (4.621) - (4.621)		
	Total (3 + 6 +9)	(3.443.708)	3.443.708		

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

- (b) Financial risk factors (cont'd)
- (b.3) Market Risk Management (cont'd)
- (b.3.1) Foreign currency risk management (cont'd)

Foreign currency sensitivity (cont'd)

	Foreign Currency Sensitivity	Profit / (Loss)			
	•				
	•	If foreign currency	If foreign currency		
		appreciates	depreciates		
	If US dollar changes 10%				
1-	US dollar net asset/liability	(4.030.272)	4.030.272		
2-	Amount protected from US dollar risk (-)	·	-		
3-	US Dollar net effect (1+2)	(4.030.272)	4.030.272		
	If EUR changes 10%				
4-	EUR net asset/liability	(212.582)	212.582		
5-	Amount protected from EUR risk (-)	-	-		
6-	EUR net effect (4+5)	(212.582)	212.582		
	If other currencies change 10%				
7-	Other net asset/liability	(64.606)	64.606		
8-	Amount protected from other currency risk (-)	- -	-		
9-	Other net effect (7+8)	(64.606)	64.606		
	Total (3 + 6 +9)	(4.307.460)	4.307.460		

## (b.3.2) <u>Interest rate risk management</u>

The Group is exposed to interest rate risk as entities in the Group borrow funds at both fixed and floating interest rates. The risk is managed by the Group by maintaining an appropriate mix between fixed and floating rate borrowings.

As of 31 March 2013, 9,2% of total indebtedness was floating rate and mainly denominated in US Dollar, EUR and TRY.

#### Interest rate sensitivity

The sensitivity analyses below have been determined based on the exposure to interest rates for non-derivative instruments at the balance sheet date. For floating rate liabilities, the analysis is prepared assuming the amount of liability outstanding at the balance sheet date was outstanding for the whole year. 50 basis points is the sensitivity rate used when reporting interest rate risk internally to key management personnel.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

## 38. NATURE AND LEVEL OF RISKS DERIVED FROM FINANCIAL INSTRUMENTS (cont'd)

- (b) Financial risk factors (cont'd)
- (b.3) Market Risk Management (cont'd)
- (b.3.2) Interest rate risk management (cont'd)

Interest rate sensitivity (cont'd)

## **Interest Position**

	31 March 2013	31 December 2012
Fixed Rated Instruments		
Financial Assets	-	-
Financial Liabilities	241.790.544	229.628.728
Floating Rated Instruments		
Financial Assets Financial Liabilities	24.629.137	39.187.033
	266.419.681	268.815.761

If Libor and Euribor had been higher by 50 basis points and all other variables were held constant, profit for the period ended at 31 March 2013 would decrease by TRY 47.904, (31 December 2012: TRY 157.178). The equity effect is nil. If Libor and Euribor had been lower by 50 basis points, the profit of the Group for the period ended would increase with the same absolute amount.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 39. FINANCIAL INSTRUMENTS

Categories of financial instruments

		Financial liabilities			
	Loans and	through	Financial liabilities at		
31 March 2013	receivables	profit and loss	amortized cost	Carrying Value	Note
Financial Assets					
Cash and cash equivalents	15.993.948	-	-	15.993.948	6
Trade receivables (including related parties)	201.006.922	-	-	201.006.922	10
Financial Liabilities					
Borrowings	-	-	266.419.681	266.419.681	8
Liabilities under the Law Numbered 6111	-	-	971.632	971.632	22
Trade payables (including related parties)	-	-	23.435.632	23.435.632	10
		Financial liabilities			
	Loans and	through	Financial liabilities at		
<u>31 December 2012</u>	receivables	profit and loss	amortized cost	Carrying Value	Note
Financial Assets					
Cash and cash equivalents	16.578.628	-	-	16.578.628	6
Trade receivables (including related parties)	192.060.730	-	-	192.060.730	10
Financial Liabilities					
Borrowings	-	-	268.815.761	268.815.761	8
Liabilities under the Law Numbered 6111	-	-	1.245.678	1.245.678	22
Trade payables (including related parties)	-	-	24.062.094	24.062.094	10

The fair value of the Group's financial assets and liabilities approximate the carrying amount.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD ENDED 31 MARCH 2013

(Amounts expressed in Turkish Lira "TRY" unless otherwise stated.)

### 39. FINANCIAL INSTRUMENTS (cont'd)

Categories of financial instruments (cont'd)

#### Fair value of financial instruments

The fair values of financial assets and financial liabilities are determined as follows:

- Level 1: the fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices;
- Level 2: the fair value of other financial assets and financial liabilities (excluding derivative instruments) are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions; and
- Level 3: the fair value of derivative instruments, are calculated using quoted prices. Where such prices are not available use is made of discounted cash flow analysis using the applicable yield curve for the duration of the instruments for non-optional derivatives, and option pricing models for optional derivatives.

### 40. SUBSEQUENT EVENTS

The Group issued corporate bonds amounting to TRY 100.000.000 with three years maturity, quarterly floating rate and monthly coupon payments. The bonds were sold on 07 May 2013 only to qualified investors. Annual simple yield of the bond is calculated by adding 300 basis points over the annual simple yield of "reference government bond". As of issue date, annual simple bond yield is 8,09% and annual compound bond yield is 8,40%. Acquired funds have been utilised in short term bank loan repayments.

## 41. OTHER ISSUES THAT SIGNIFICANTLY AFFECT THE FINANCIAL STATEMENTS OR OTHER ISSUES REQUIRED FOR THE CLEAR UNDERSTANDING OF FINANCIAL STATEMENTS

None.